

SOLICITATION SECTIONS L & M

SECTION L – SUBMISSION INSTRUCTIONS

L.1 Solicitation Provisions Incorporated by Reference. Pursuant to FAR Subpart 15.209(a), the clause at FAR 52.215-1, entitled INSTRUCTIONS TO OFFERORS - COMPETITIVE ACQUISITION (JAN 2004), is hereby incorporated under this Solicitation Opportunity Number STOCII-14-KOV-0002 by reference.

L.2 Program Structure and Objectives

L.2.1 This UH-72A Synthetic Flight Training System (UH-72A SFTS) acquisition is being conducted under FAR Subpart 16.5 and the U.S. Army Program Executive Office for Simulation, Training and Instrumentation (PEO STRI) Omnibus Contract II (STOC II) Multiple Award Contract, with a planned award in the fourth quarter of Fiscal Year 2014 (FY14). The period of performance and all associated delivery dates are subject to change in the event the award is made prior to or after 4 December 2014: schedules may be adjusted accordingly on a day-for-day basis.

L.2.2 This acquisition will result in award of a single STOC II delivery order to the successful STOC II Lot 2 Offeror selected through Full-and-Open competition. Type of Delivery Order (DO) is Firm Fixed-Price (FFP), with one Time & Material (T&M) line item. The Government may exercise options at time of award, at the sole discretion of the Procurement Contracting Officer (PCO). However, all options are subject to the availability of funds and the Government is under no obligation to exercise any option(s). If all options are exercised incrementally, the anticipated period of performance may span up to, but shall not exceed 5 years After Receipt of the Order (ARO).

L.2.3 The Government may require the delivery of each Contract Line Item Number (CLIN) identified in the Schedule as an option item, in the quantity and at the prices stated in the Schedule. The Contracting Officer may exercise the option(s) by written notice to the Contractor, given 30 days prior to exercise of the option(s).

L.3 Key Dates

Solicitation Questions Submission Date	12 May 2014, no later than 1:00 pm EST
Solicitation Closing Date:	28 May 2014, no later than 1:00 pm EST
Tentative Award Date:	04 Dec 2014
Proposal Validity:	180 days after Solicitation Closing Date

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L.4 Points of Contact

The PCO for this Solicitation is Mr. Felix R. Marrero, Sr.

U.S. ARMY PEO STRI ACQUISITION CENTER
ATTN: Felix R. Marrero, Sr. Contracting Officer, SFAE-STRI-KOV
STOCII-14-KOV-0002
12350 Research Parkway
Orlando, FL 32826-3276
Telephone: (407) 208-3267
Email: felix.r.marrero@us.army.mil

The Acquisition Center point of contact (POC) for this Solicitation is Mr. Craig Cunningham:

U.S. ARMY PEO STRI ACQUISITION CENTER
ATTN: Craig Cunningham, Contract Specialist, SFAE-STRI-KOV
12350 Research Parkway
Orlando, FL 32826-3276
Telephone: (407) 384-5263
Email: craig.cunningham@us.army.mil

The Acquisition Center alternate point of contact (APOC) for this Solicitation is Mr. Jason Jerome:

U.S. ARMY PEO STRI ACQUISITION CENTER
ATTN: Jason Jerome, Contract Specialist, SFAE-STRI-KOV
12350 Research Parkway
Orlando, FL 32826-3276
Telephone: (407) 208-5868
Email: jason.jerome2@us.army.mil

THE PCO, MR. FELIX R. MARRERO, SR., (407) 208-3267, AND THE DESIGNATED CONTRACT SPECIALISTS (POC AND APOC) AS LISTED HEREIN ARE THE SOLE GOVERNMENT POINTS OF CONTACT FOR THIS SOLICITATION.

L.5 General Instructions

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L.5.1 The Government's Solicitation provides the Offeror with the following elements: Standard Form 33, STOC II Model Delivery Order (Sections A - K), Section L and Section M with attached sample forms, Exhibits A through C, and delivery order Attachments. Based upon the Solicitation's requirements, the Offeror shall submit a proposal containing all of the information as described in the paragraphs that follow.

L.5.2 This section provides general guidance for preparing proposals as well as specific instructions on the format and content of the proposal. The Offeror's proposal must include all data and information requested and must be submitted in accordance with these instructions. The Offeror shall not submit additional proposal information that is not specifically requested by this Solicitation. Such additional proposal information will not be considered during the evaluation process. The Offeror's proposal shall be compliant with these submission instructions (Section L) and shall meet requirements as stated in the STOC II Model Delivery Order. Non-conformance with the instructions provided may result in an Offeror being found non-responsive and may result in an unfavorable proposal evaluation.

L.5.3 Offerors must assume any data they have previously submitted in response to another Solicitation, whether to PEO STRI or another agency will be unavailable during this proposal evaluation and source selection process. Offerors will not incorporate data into this proposal by referring to another proposal or another source. Any references to sources not provided with an Offeror's proposal will not be considered.

L.5.4 Offerors shall assume that the Government has no prior knowledge of their facilities and experience. The Government will base its evaluation on only the information presented in the Offeror's proposal. The Government will not assume the Offerors will do anything that is not expressly stated in their proposal.

L.5.5 In presenting material in their proposal, Offerors are advised that quality of information is more important than quantity. The proposal shall be clear, concise, and shall include sufficient detail for effective evaluation and for substantiating the validity of stated assertions. Elaborate brochures or presentations, binding, detailed art work and other documents beyond that sufficient to present a complete and effective are unnecessary and are not desired. The proposal shall be specific, detailed and complete as to clearly and convincingly demonstrate that the Offeror has a thorough understanding of the requirements and associated risks, and is able, willing, and competent to devote the resources necessary to meet the requirements and has valid and practical solutions for all requirements.

L.5.6 The proposal should not simply rephrase or restate the Government's requirements, but rather, shall provide convincing rationale to address how the Offeror intends to meet the UH-

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72A SFTS requirements. Paraphrasing the Statement of Work or parts thereof is inadequate, as are phrases such as “standard procedures will be employed” or “well-known techniques will be used.” Mere reiteration of the requirement or standard reference material is discouraged and may be considered inadequate and non-compliant. It is the Offeror’s responsibility to present enough information to be meaningfully evaluated without discussions.

L.5.7 For proposal evaluation purposes the Offerors shall prepare their proposals assuming a contract start date of 4 December 2014.

OFFERORS ARE HEREBY ON NOTICE THAT A FAILURE TO SUBMIT ALL THE REQUIRED DOCUMENTATION IN EXACTLY THE MANNER (TIMELINESS AND FORMAT) SPECIFIED IN THE SOLICITATION MAY CONSTITUTE A BASIS FOR THE GOVERNMENT TO REJECT A PROPOSAL AS NON-COMPLIANT AND THEREFORE UNACCEPTABLE, AT THE SOLE DISCRETION OF THE PCO.

L.6 General Information

L.6.1 This competition is being conducted to provide Fair Opportunity pursuant with under FAR Subpart 16.505 entitled *ORDERING*. The Government intends to evaluate proposals and award a delivery order without "exchanges" other than "clarifications," as defined in FAR Subpart 15.306. Clarifications are defined in FAR Subpart 15.306, but this term is used without otherwise importing the policies and procedure of FAR Part 15. Initial proposals should therefore contain the Offerors’ best terms. While the Government reserves the right to request additional information after receipt of Offeror’s response to the Solicitation, failure to respond in accordance with the proposal instructions may result in a determination that an Offeror is ineligible to be considered for award, at the sole discretion of the Contracting Officer.

L.6.2 Electronic Submission of the proposal is due no later than 1:00 PM, Eastern Standard Time (EST), on 28 May 2014 to the POC listed at paragraph **L.4**, above. For additional details pertaining to proposal submission see Table L-1, located below at paragraph **L.7**.

L.6.3 The order of precedence for addressing any questions or concerns you may have concerning this Solicitation is the POC, APOC and PCO listed at **L.4**. A courtesy copy of all e-mail correspondence submitted to the POC shall be provided to the APOC and PCO. Interested parties shall submit questions and comments regarding this RFP by electronic mail to Craig Cunningham and Jason Jerome with the RFP number in the subject line.

L.6.4 Questions and comments shall be submitted in writing using the Question and Comment Matrix at Attachment 13 to this Solicitation. If the Government deems the question appropriate,

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the answer will be published through the issuance of a Solicitation amendment prior to the deadline for final proposal submissions provided those questions are received by 1:00 PM, EST on 12 May 2014.

L.6.5 If an Offeror perceives its questions may reveal proprietary or protected information, it must clearly mark the subject sentence or paragraphs and notify the Government that it considers the information proprietary. If the Government does not agree the information is proprietary the Government may choose not to answer the question. The Government will post the non-proprietary answers, without Offeror identification, to the STRIBOP website located at <https://bop.peostri.army.mil/sites/bop/default.aspx>.

L.6.6 The Government may issue one or more Solicitation amendment(s) prior to the deadline for final proposal submissions based upon the questions received. However, the Government does not anticipate that the closing date for receipt of offers will be extended. Whereas Offerors shall not make any changes to the Solicitation, all objections, or any exceptions to the terms and conditions shall be submitted using the Question and Comment Matrix. Questions and Comments received after the 12 May 14 deadline may not be answered prior to proposal submission or at all. Accordingly, Offerors are encouraged to carefully review all Solicitation requirements and submit questions to the Government early in the proposal preparation cycle.

L.6.7 The successful Offeror will be required to comply with all aspects of the requirements documents for the contract resulting from this Solicitation. Features offered beyond the requirements of this Solicitation will be incorporated into the resultant delivery order.

L.6.8 The Offerors shall ensure that each proposal volume submitted contains only the information relevant to that specific volume. The Offerors are cautioned that each volume of the proposal is evaluated stand-alone against the criteria set forth in Section M of the Solicitation and the evaluators for one volume may be different than the evaluators of another volume. It is incumbent upon the Offerors to ensure they properly submit their proposals. If the data is not contained in the appropriate volume of the proposal it will not be evaluated.

L.6.9 The Government will consider information it requires for proposal evaluation that is not found in its designated volume as the Offeror having omitted it from the proposal. For example, if the Integrated Master Schedule (IMS) is submitted under the cost volume rather than the volume specified, the proposal will be evaluated as if no IMS were submitted at all. Offerors are advised that they are prohibited from including any cost and/or pricing information in any non-Cost/Price volume except where expressly required in the submission instructions.

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L.6.10 The Government may reject any proposal that is evaluated to be unrealistic in terms of program commitments and technical capability, including contract terms and conditions, or unrealistically high or low in cost/price when compared to the Government's estimates, such that the proposal is deemed to reflect an inherent lack of competence or failure to comprehend the complexity and risks of the program.

L.6.11 Offerors are advised that proposals shall be accepted only from STOC II, Lot II awardees. Such Offerors shall be responsible for submitting complete proposal packages containing all components of the proposal inclusive of any team member or subcontractor proposal information. Pricing data, or other information which may be considered proprietary by team members or subcontractors, shall be submitted with the Prime contractor's proposal. One copy of the proposal shall have all proprietary information redacted. Redacted copies of subcontractor proposals shall be submitted in an Appendix within the appropriate proposal volume(s) of the Prime contractor's proposal (e.g., Technical - Volume II, Cost/Price – Volume III), evidencing the parties have mutually agreed to all terms and conditions and have a thorough understanding of performance expectations. An original team member, or subcontractor proposal, shall be submitted complete without redactions in a separate sealed envelope by the Prime contractor. Only proprietary information may be redacted from subcontractor proposals: information redacted that is not proprietary may be grounds for evaluation as a significant weakness or deficiency.

L.6.12 Submission, modification, revision, and withdrawal of proposals:

Offerors are responsible for submitting proposals, and any modification, or revisions, so as to reach the Government office designated in the Solicitation by the time specified in this Solicitation. Any proposal, modification, or revision received at the Government office designated in the Solicitation after the exact time specified for receipt of offers is "late" and will not be considered unless it is received before award is made, the Contracting Officer determines that accepting the late offer would not unduly delay the acquisition; and –

(1) If it was transmitted through an electronic commerce method authorized by the Solicitation, it was received at the initial point of entry to the Government infrastructure not later than 5:00 p.m. one working day prior to the date specified for receipt of proposals; or

(2) There is acceptable evidence to establish that it was received at the Government installation designated for receipt of offers and was under the Government's control prior to the time set for receipt of offers; or,

(3) It is the only proposal received.

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L.6.12.1 A late modification of an otherwise successful proposal that makes its terms more favorable to the Government will be considered at any time it is received and may be accepted.

L.6.12.2 Acceptable evidence to establish the time of receipt at the Government installation includes the time/date stamp of that installation on the proposal wrapper, other documentary evidence of receipt maintained by the installation, or oral testimony or statements of Government personnel.

L.6.12.2 If a Government Furlough, emergency, or unanticipated event interrupts normal Government processes so that proposals cannot be received at the office designated for receipt of proposals by the exact time specified in the Solicitation, and urgent Government requirements preclude amendment of the Solicitation, the time specified for receipt of proposals will be deemed to be extended to the same time of day specified in the Solicitation on the first work day on which normal Government processes resume.

L.6.12.3 Proposals may be withdrawn by written notice received at any time before award. Proposals may be withdrawn in person by an Offeror or an authorized representative, if the identity of the person requesting withdrawal is established and the person signs a receipt for the proposal before award.

L.6.12.4 Multiple offers or alternative offers will not be accepted.

L.6.13 If the successful Offeror is a subsidiary or a closely-held corporation, a guaranty agreement (DCMA Form 1620 or equivalent) may be required by the Contracting Officer prior to contract award. If a guaranty agreement is required and it is a corporate guaranty from a company that does not file with the Security Exchange Commission (SEC), financial statements (with notes) for the last two completed fiscal years (and current year-to-date statements) shall be submitted with the executed guaranty agreement. If the agreement is a personal guaranty, federal tax returns for the past three tax years and a current personal balance sheet will be submitted with the executed guaranty agreement. After review of the submitted financial statements/tax returns, additional financial information may be required at the discretion of the Contracting Officer.

L.6.14 If the Contracting Officer requires submission of a guaranty agreement, the guarantor's financial condition will be evaluated in accordance with PEO STRI's standard procedure for financial analyses. The financial analysis will give the greatest weight to: company growth/stability, profitability, balance sheet strength, cash flow from operations and documented sources of commercial credit.

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L.6.15 Classified Information

Classified information shall not be provided in this Solicitation or in any Government Furnished Information (GFI) provided under this Solicitation. Classified information is not required in the Offeror's proposal, or any response to this Solicitation, nor shall it be submitted.

L.6.16 Debriefings

The PCO will promptly notify Offerors of any decision to exclude them from the competitive range, whereupon they may request and receive a debriefing in accordance with FAR Subpart 15.505. Upon award of the delivery order, the PCO will notify unsuccessful Offerors in the competitive range of the source selection decision in accordance with FAR Subpart 15.506. Upon such notification, unsuccessful Offerors may request and receive a debriefing. Offerors desiring a debriefing must make their request in accordance with the requirements of FAR Subpart 15.505 or FAR Subpart 15.506, as applicable. Debriefing format is at the sole discretion of the PCO.

L.6.17 Discrepancies

If an Offeror believes that the requirements in these instructions contain an error, omission, or are otherwise unsound, the Offeror shall immediately notify the PCO in writing with supporting rationale. Use of e-mail for PCO notification is encouraged when a discrepancy is noted. A courtesy copy of all e-mail correspondence submitted to the PCO regarding discrepancies shall be provided to the PCO.

L.6.18 Use of Systems Engineering and Technical Assistance (SETA) Support Contractor Personnel

The Offerors are hereby advised that the Government may use non-Government participants in the Source Selection Process and that these participants will have access to your proposal. The non-government participants are employees of Electronic Consulting Services, Inc. (ECS) under contract to the Government and will serve as a technical advisor to the Government. They will be authorized access to only those portions of the proposal data and discussions that are necessary to enable them to provide specific technical advice on specialized matters or on particular problems. The Government will ensure that all SETA support contractor personnel used in this capacity have signed certificates of non-disclosure and financial interest, or an equivalent document. Each of the Prime's contracts with the Government, and the subcontractor's contract, include the Organizational Conflict of Interest (Services) clause, PEO

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STRI 5152.209-5004 or equivalent. Submission of an offer shall constitute consent to the disclosure of proprietary information to the applicable SETA support contractor participants in the source selection. If the contractor is not willing to provide this consent, written notification to the PCO is required no later than 10 days prior to the proposal delivery date.

L.7 Proposal Volumes

Table L-1 Proposal Organization				
Volume	Title	Copies	Page Limit	Submission Date
I	Administrative Information	1 Original Electronic ¹	No page limit	NO LATER THAN 1:00 pm EST on 28 May 2014
II	Technical	1 Original Electronic ¹	Volume II not to exceed 50 total pages. No page limit on IMS ²	NO LATER THAN 1:00 pm EST on 28 May 2014
III	Cost / Price	1 Original Electronic ¹	No page limit	NO LATER THAN 1:00 pm EST on 28 May 2014

NOTE 1: Electronic submissions = Compact Disc (CD)

NOTE 2: Submission of Integrated Master Schedule (IMS) in **MS Project 2007** shall be electronic on Technical - Volume II CDs only. Do not submit paper/hard copies of IMS.

L.7.1 General Volume Content Requirements

Offerors shall prepare their proposal as set forth in the Proposal Organization Table (Table L-1 above). The titles and contents of the volumes shall be as defined in the table, all of which shall be within the required page limits and with the number of copies as specified in Table L-1. The proposal must consist of Volumes I through Volume III. All information shall be confined to the appropriate volume. Cost/Price information shall be contained ONLY in the Cost/Price volume, or specific documents requiring completion in the Administrative Information volume where required in these submission instructions. Each volume of the proposal shall contain a Table of Contents and Volume Summary. The Volume Summary section shall contain a brief abstract of the volume not to exceed 1 page. Each volume shall contain a glossary of all abbreviations and acronyms used, with an explanation for each. Glossaries do not count against the page

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limitations for their respective volumes. Each volume submitted in hard copy format shall be submitted in a separate three ring binder. Each volume, whether a hard copy or electronic (CD) shall contain: Title of the program, Solicitation Opportunity Number, Proposal Title and Volume Number, Offeror's Name and address, Proposal Copy Number and Amendment Number (if applicable). Written Proposal and all supporting documentation shall be submitted in English format. Proprietary information shall be clearly marked. In accordance with FAR Subpart 4.8 (Government Contract Files), the Government will retain one copy of all unsuccessful proposals. The Government will destroy extra copies of unsuccessful proposals.

L.7.2 Page Limitations

Page limits do not include; cover and title pages; tables of contents; summary pages; IMS; pages marked "Intentionally Blank"; glossary of abbreviations and acronyms; Binding Agreements; volume Appendixes; section separators/tabs, or other items inserted solely for the purpose of reading ease and locating sections of the proposal. Offerors will be strictly held to the page count for each volume. If exceeded, the excess pages will not be read or considered in the evaluation of the proposal and (for paper copies) will be destroyed by the Government. The Government will consider information contained on pages in excess of page limits as the Offeror having omitted it from its proposal.

L.7.3 Cross Referencing Between Volumes

Each volume shall be written on a stand-alone basis. Information required for proposal evaluation that is not found in its designated volume will be assumed to have been omitted from the proposal.

L.7.4 Indexing

A Table of Contents should be created using the Table of Contents feature in Microsoft (MS) Word. Each volume shall contain a more detailed table of contents to delineate the subparagraphs within that volume. Tab indexing shall be used to identify sections. Table of Contents do not count against the page limitations for their respective volumes.

L.7.5 Page Size and Format

A page is defined as each face of a sheet of paper containing information. When both sides of a sheet display printed material, it shall be counted as two pages. Page size shall be 8.5 x 11 inches, not including foldouts. Each paragraph shall be separated by at least one blank line. Pages shall be single spaced with portrait orientation. Except for the reproduced sections of the

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solicitation document (Section A-K), the text size shall be no less than 12 point. Tracking, kerning, and leading values shall not be changed from the default values of the word processing or page layout software. Use at least 1 inch margins on the top and bottom (header/footer 0.5" from edge of paper) and ¾ inch side margins. All pages of each volume shall be appropriately numbered (X of Y) and shall contain the company name, date and solicitation number in the header and/or footer. Pages shall be numbered sequentially by volume. All pages shall be marked: "**SOURCE SELECTION INFORMATION -- SEE FAR 2.101 AND 3.104**" in the footer. Additional data use restrictions shall be located in the header/footer area of each page where applicable.

L.7.5.1 Legible tables, charts, graphs and figures shall be used wherever practical to depict organizations, systems and layout, implementation schedules, plans, etc. These displays shall be uncomplicated, legible and shall not exceed 11 x 17 inches in size.

L.7.5.2 Foldout pages shall fold entirely within the volume and each 8.5 x 11 surface of a foldout shall be counted as a separate page (i.e., one 11 x 17 foldout equal's 2 proposal pages). Foldout pages may only be used for large tables, charts, graphs, diagrams and schematics; not for pages of text. For pre-existing documentation, text in tables, charts, graphs and figures text shall be no smaller than 8 point when included in proposal. For other tables, text shall be no smaller than 10 point and landscape orientation may be used. These limitations shall apply to both electronic and hard copies of proposals submitted.

L.7.6 Electronic Offers

Offerors shall submit 1 sets of the entire proposal (3 volumes) in electronic format, using non re-writable CDs. The content and page size of electronic copies must be identical to the hard copies. For electronic proposal submission, each proposal volume shall consist of the separate electronic file(s), submitted on separate CDs. All files shall be clearly identified with a filename appropriate to the content (e.g., Volume-II_Technical_Appendix-A). All CDs shall be appropriately labeled with the Title of Proposal, Solicitation/Opportunity Number, Proposal Volume number and Title, Offeror's Name and address, Copy Number, and Amendment Number (if applicable). Use separate files to permit rapid location of all portions, including Sub-Factors, exhibits, annexes, and attachments, if any. If files are compressed, the necessary decompression program must be included. When submitting electronic versions of their proposal, Offerors shall follow these instructions:

- a. Electronic storage media shall be submitted in one of the following formats: pre-recorded (pressed) CD-ROM or CD-R.

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b. All files on each CD shall be directly supported by **Microsoft Office 2007** and verified to be free of any virus or malware.

- Word documents – Set "Save as type" to "Word Document (*.docx)" only.
- Excel spreadsheets – Set "Save as type" to "Microsoft Excel Workbook (*.xlsx)."
- PowerPoint presentations – Set "Save as type" to "Microsoft PowerPoint 2007 Presentation (*.pptx)."
- Microsoft Project - There are no special "save" functions required.

d. Submit PDF documents using only Adobe Acrobat 9.0 or later. A PDF version of all electronic documents produced and submitted in native format shall also be included as a control copy. Do NOT submit any documents in PDF format that are copied as "images."

e. When creating PDF and Microsoft Office files, always create to enable textual search and copy functions.

L.8 Proposal Submission

L.8.1 Offerors must submit Electronic copies of their proposals in accordance with Table L-1, Proposal Organization. The proposal shall be submitted to the Contract Specialist (POC listed at paragraph **L.4**).

L.8.2 The Government does not authorize submission of telegraphic or facsimile offers for this Solicitation. Proposals submitted by e-mail will be rejected: hand carry and/or mail hard copy/electronic copies (CDs).

L.8.3 If a proposal or proposal amendment(s) is/are mailed, the Offeror shall ensure its proposal is received at the designated Government office by the due date and time of submission of proposal(s). The Offeror shall mark the outside shipping container with the Solicitation Opportunity Number (STOCII-14-KOV-0002). If a proposal or proposal amendment is mailed, the Offeror shall submit via a parcel service with tracking capability. The service shall ensure a signed, dated and time stamped receipt is required by the respective POC, APOC, or PCO upon delivery. Both the Government and the Offeror shall be provided a copy of the receipt.

L.8.4 For a hand-carried proposal, the Offeror shall submit it directly to the Contract Specialists (POC, APOC) or PCO no later than 1:00 pm EST on 28 May 2014 on the Solicitation Closing Date.

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L.8.4.1 If the proposal/amendments/final proposal revision is hand carried, the Offeror shall notify the PCO and the Contract Specialist (POC/APOC), identified at paragraph **L.4** above, by e-mail 48 hours in advance of its intent to hand deliver its proposal. The e-mail must include the name of the organization, along with the name and phone number of the individual delivering the proposal in order to arrange a delivery time and location.

L.8.4.2 The Contract Specialist will annotate the date and time of proposal receipt and number of items received. The Contract Specialist will also provide a copy of the Proposal Receipt Form to the Offeror. The Contract Specialist's signature only denotes the receipt of the proposal; she/he is not responsible for the proposal delivery content or condition.

L.9 Administrative Information – Volume I

Within the Administrative Information volume, the Offeror shall include a contact list (with phone numbers, fax numbers, mailing addresses, e-mail addresses, etc.) of all key proposal preparation personnel. Specifically, the contact list shall provide the company/division point of contact regarding decisions made with respect to the Offeror's proposal and who can obligate the Offeror's company contractually. The contact list shall also identify those personnel authorized to negotiate on behalf of their company, as well as a single point of contact for all correspondence (such as setting up briefing times, coordinating Evaluation Notice [EN] deliveries, if any, etc.). Furthermore, the contact list shall indicate the person to contact in the event the Offeror is awarded a delivery order (provide, at a minimum, contact's title, phone number, and e-mail address); typically the person to notify in the event of award is a senior professional of the corporation. Failure to comply with the terms and conditions of the Solicitation may result in the Offeror being removed from consideration for award at the sole discretion of the PCO.

L.9.1 General Instructions

Offerors may submit a request to obtain additional Government Technical Data in support of proposal preparation. In order to obtain this Government Furnished Information (GFI) the Offeror shall complete the Distribution Agreement, included as Attachment 9 to the RFP, and email to Craig.Cunningham@us.army.mil with a copy to Jason.Jerome2@us.army.mil. The deadline for this request is 3:00 PM, EST on 12 May 2014. Please note the GFI that will be provided to Offerors includes the items indicated in Attachment 4 of the RFP. The e-mail shall also include the following:

- a. The Offeror's preference for receipt of the technical data package (pick-up from Government location or Government will mail the package).

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b. If the Offeror prefers the package to be mailed, include a point of contact, phone number and address to which the package will be mailed.

c. The Government will provide for pick-up or will mail the technical data package within five business days from receipt of email request including all of the above, as applicable.

L.9.2 Content of Volume III

The Administrative Information volume shall be organized according to the following general outline.

- Transmittal Letter
- Cover and Title Page
- Table of Contents with lists of Tables and Figures
- Executive Summary
- Completed SF 33 (Section A of Model Delivery Order)
- Model Delivery Order (Section A through Section J)
- Section K - Representations, Certifications, and other Statements of Offerors
- CEO Certification
- Other Information Required
- Glossary of Abbreviations and Acronyms

L.9.3 Transmittal Letter

L.9.3.1 The Offeror shall submit a Transmittal letter which specifies the extent of agreement with all terms, conditions and provisions included in the UH-72A SFTS Solicitation: any amendments to the Solicitation shall be acknowledged and accepted. Exceptions, deviations and waivers to the Solicitation will not be accepted with the proposal.

L.9.3.2 The Offeror shall provide names, titles, and telephone and email addresses of persons authorized to negotiate on the Offeror's behalf with the Government as well as any limitations on its authority in connection with this Solicitation in the event that the Government deems discussions to be necessary.

L.9.3.3 The Offeror shall make a clear statement in the dated offer that the proposal is valid through for a minimum of 180 days.

L.9.4 Table of Contents – Administrative Information Volume I

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The Table of Contents shall list all documents contained in the Administrative Information volume.

L.9.5 Executive Summary

An Executive Summary not to exceed 5 pages shall be provided as a top-level overview of the proposal. The Executive Summary shall provide the following information: a concise narrative summary of the entire proposal that highlights any key or unique features, excluding price; and, the salient features tied in with Section M evaluation Factors/Sub-Factors. Any summary material presented here will not be considered as meeting the requirements for any portions of other volumes of the proposal.

L.9.6 Model Delivery Order/Representations and Certifications

The Offeror shall provide unaltered Model Delivery Order completion documents, to include Contractor information required by clauses. An authorized official with the ability to bind the firm shall sign the SF 33 and all certifications requiring original signature. The Offeror's proposal shall include submission of a completed and a signed copy of the SF 33, with Sections A through J of the STOC II Model Delivery Order. An Acrobat PDF file shall be created to capture the signatures for submission electronically. All fill-in clauses must be completed. This includes:

L.9.6.1 Section A - Solicitation/Contract Form

If any Solicitation amendments have been issued, the Offeror shall acknowledge receipt of all Solicitation amendments by completing Block 14 of SF33. Completion of Blocks 15 - 16 and signature and date for Blocks 17 and 18 of the SF33. An original signature endorsement by the Offeror on the SF33 constitutes an offer, which the Government may accept. The SF33 shall be executed by an official registered in Central Contractor Registration as authorized to bind the firm to perform the contract. The "Original" hard copy shall be clearly marked under separate cover and shall be provided without any punched holes.

L.9.6.2 Section B - Supplies or Services and Costs/Prices

The Offeror shall complete all cost/pricing information as set forth in Section B of the Model Delivery Order except Not-Separately-Priced (NSP) CLIN 0018 & 0019. Separately priced CLINs/SLINs will be analyzed to determine if the prices are unbalanced; therefore, the Offeror shall disclose any anticipated nonrecurring charges and the basis for these charges which would

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have the appearance of unbalanced pricing. T&M CLIN 0017 shall be completed as a Not to Exceed (NTE) estimate for each move: refer to Statement of Work paragraph 3.10 for details. Additionally, the Offeror is responsible for submission of supporting cost and pricing data for the CLIN 0017 NTE estimate (cost and pricing data shall include a basis of estimate including profit, calculation of direct and indirect rates, subcontractor charges, and any other supporting costs by fiscal year for the anticipated life of the contract in sufficient detail that would allow the Government to evaluate the reasonableness of CLIN 0017 Transportation costs). Any rate or escalation information provided in support of this requirement must state the basis, appropriate index and if based on historical costs, the detail calculation of the resulting rates (e.g. the basis of subcontractor handling charges, if any). CLIN 0017 data will be incorporated into the contract for the purposes of budgeting and contract execution.

L.9.6.3 Section C - Description/Specs/Work Statement

No additional information is required.

L.9.6.4 Section D - Packaging and Marking

The Offeror shall identify any items that require special packaging/markings.

L.9.6.5 Section E - Inspection and Acceptance

The Offeror shall document its standard(s) for quality at FAR 52.246-11.

L.9.6.6 Section F - Deliveries or Performance

L.9.6.6.1 The Offeror shall complete the delivery dates/period of performance found in Section F and these should correlate with the IMS provided in the Technical Volume.

L.9.6.6.2 For all Options exercised upon award, the Government intends to base the required/desired delivery dates on the schedule reflected in Section F. Exercise of Options is subject to availability of funds and alternative delivery dates are found at FAR 52-211-9 entitled DESIRED AND REQUIRED TIME OF DELIVERY ALTERNATE I (APR 1984).

L.9.6.7 Section G - Contract Administrative Data

The Offeror shall complete the clause at PEO STRI 5152.201-5002.

L.9.6.8 Section H - Special Contract Requirements

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The Offeror shall provide with their proposal proof of insurance to support meeting the requirements at PEO STRI 5152.228-5001. Pursuant with the clause at H.27, the Government may incorporate all, some, or none of the Offerors technical proposal under the delivery order, at the sole discretion of the PCO.

L.9.6.9 Section I - Contract Clauses

L.9.6.9.1 The Offeror shall provide the required information in accordance with Section I of the Model Delivery Order. The Offeror shall not propose any additional Government Furnished Equipment/Property, with the exception of Government Property that is already in the Offeror's possession and integrated into their baseline production capability. For any Government Property, specifically Government-owned Special Tooling or Special Test Equipment, the Offeror shall provide approval from the Government office having cognizance over this property that said property can be authorized to be used for this effort on a rent-free basis. The Offeror shall also provide a listing of each item, including quantity, National Stock Number, nomenclature, date needed and duration of availability, acquisition value and the reason for need. This information shall be included in the Cost/Price volume. Upon contract award, the GFP will be included in the contract in Section I, FAR 52.245-01 or a separate attachment in Section J.

L.9.6.9.2 Whereas the provision at FAR 52.232-16 provides for customary progress payments, Offerors must in their proposal demonstrate a need for government contract financing and document to what extent it is needed for prompt and efficient performance pursuant with FAR Part 32. Progress Payments are not automatic and must be requested. Furthermore the Offerors proposal shall document analysis of the benefits in terms of reasonable consideration (better delivery, lower prices, more favorable terms and conditions, decreased risk).

L.9.6.10 Section J – List of Exhibits and Attachments

L.9.6.10.1 Exhibits

The Government will update Contract Data Requirements List (CDRL) to reflect correct contract/delivery order and other pertinent information prior to award.

L.9.6.11 Section K - Representations, Certifications, and other Statements of Offerors

L.9.6.11.1 The Offeror shall provide completed representations, certifications, acknowledgements, and statements requiring explanation or instruction by completing Section K of the Model Delivery Order.

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L.9.6.11.2 Offerors shall identify the intellectual property rights and technical data rights included in their proposal submission IAW DFARS 252.227-7013.

L.9.6.11.3 The Offeror shall complete clause 5152.209-5004. Additionally, the Offeror shall also complete and sign DFARS 252.227-7017 Identification and Assertion of Use, Release, or Disclosure Restrictions which requires the Offeror to provide a definitive listing of all specific software and technical data the Offeror intends to provide with less than unlimited rights to the U.S. Government, including a listing of each item and the restrictions asserted. Please note that providing less than GPR will make the Offeror non-responsive to Technical Sub-Factor 1.1.

L.9.7 CEO Certification

The Offeror shall provide a statement of acceptance of all Solicitation terms and conditions. The Government will not permit alternate proposals or binding assumptions. The Government cautions Offerors that in order for its proposal to be eligible for award, the proposals shall be in compliance with the terms and conditions set forth in the Solicitation. If an Offeror proposes assumptions/conditions that conflict with the terms, conditions, and requirements set forth in the Solicitation the Offeror's proposal shall be considered non-responsive and eliminated from further consideration at the sole discretion of the PCO.

L.9.8 Other Information Required

L.9.8.1 Government Offices

Provide the mailing address, telephone and fax numbers and facility codes for the cognizant Contract Administration Office, Defense Contract Audit Agency (DCAA), and Government Paying Office. Also, provide the name and telephone and fax number for the Administrative Contracting Officer (ACO).

L.9.8.2 Company/Division Address, Identifying Codes, and Applicable Designations

Provide company/division's street address, county and facility code; Commercial and Government Entity (CAGE) code; Data Universal Numbering System (DUNS) code; size of business (large or small); and labor surplus area designation. This same information must be provided if the work for this contract will be performed at any other location(s). List all locations where work is to be performed and indicate whether such facility is a division, affiliate, teaming partner(s), or subcontractor(s), and the percentage of work to be performed at each location.

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L.10 Technical – Volume II

Offerors shall prepare and submit a Technical Volume containing no more than the number of pages outlined in Table L-1. The Technical Volume shall be specific and complete. Legibility, clarity and coherence are critically important for a timely selection process. By proposal submission, an Offeror is representing a firm intent to perform and meet all the requirements specified in this Solicitation.

L.10.1 Volume II General Instructions

Offerors shall fill-in the line item pricing at Section B of the Model Delivery Order to include all options except for the T&M CLIN 0017 for Trailer movements. The Model Delivery Order containing a completed Section B shall be included as Appendix A to the Cost/Price volume.

L.10.2 Content of Technical - Volume II

The Technical volume shall be organized according to the following general outline.

- Cover and Title Page
- Table of Contents with lists of Tables and Figures
- Technical Volume Summary
- UH-72A SFTS Technical
- Glossary of Abbreviations and Acronyms
- Binding Agreements
- Appendix – Redacted copies of subcontractor proposals (if applicable)

L.10.3 Cover and Title Page – Volume II

A cover sheet clearly marked as to volume number, title, copy number, solicitation identification and the Offeror's name: apply all appropriate markings including those prescribed in accordance with FAR 52.215-1(e), Restriction on Disclosure and Use of Data, and FAR Subpart 3.104-4, Disclosure, Protection, and Marking of Contractor Bid or Proposal Information and Source Selection Information.

L.10.4 Table of Contents Technical - Volume II

The Table of Contents shall list all documents contained in the Technical Volume. Legible tables, charts, graphs and figures shall be used wherever practical to depict organizations,

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systems and layout, implementation schedules, plans, etc. These displays shall be uncomplicated, legible and shall not exceed 11 x 17 inches in size. The Table of Contents shall include a list of these tables, chart, graphs and figures.

L.10.5 Technical Volume Summary

The Volume Summary shall contain a brief abstract of the Technical Volume not to exceed one (1) page.

L.10.6 UH-72A SFTS Technical

The Offeror shall prepare and submit a Technical Volume containing no more than the number of pages outlined in Table L-1. This volume provides the Offeror with an opportunity to demonstrate the manner in which the requirements and specifications of this procurement shall be achieved. The Government' interest is in selecting a Prime Contractor who produces a trailerized UH-72A SFTS training solution. This solution shall provide full and complete government purpose rights (GPR) with a comprehensive and complete Technical Data Package (TDP). The Offeror shall address their approach for identifying and overcoming the possibility of errors, changes, and/or faulty items/elements that may be included in the GFI flight model.

L.10.6.1 Sub-Factor 1.1: Technical Requirements and Open Architecture

The Offeror shall describe the approach to meet the Statement of Work (SOW) and Specification requirements to provide the ability to train all tasks (PEO STRI- SPEC- PRF-PT-00611 Appendix A) to standard. The Offeror shall describe their approach for trailerizing their UH-72A SFTS solution. This description shall include the overall approach and issues associated with integrating the SFTS solution within a Semi trailer. The discussion shall also include the approach to setting up and making the SFTS ready for training within eight (8) hours of its arrival at a designated site. It shall address making the SFTS ready for travel once training has been completed at a site. This aspect of the trailerization discussion shall include focusing on any issues that need to be considered so that the system can be ready for travel within eight (8) hours after the decision is made to move to a new site. The Offeror shall include a discussion of their ruggedization plan for limiting damage and/or destruction to any SFTS component/element during transit between training sites.

The Offeror shall describe their design for achieving a robust open architecture for their UH-72A SFTS solution. This discussion shall explain how their design will support maintainability and sustainability once the SFTS is deployed. It shall address how the design will support future system modifications and/or expansions. The discussion shall also address how their design will support component interoperability and commonality. The discussion will describe how the GFI

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flight model and the GFI SE Core and OneSAF products will be incorporated into the SFTS design, how it will be synchronized with the AVCATT baselines of these products, and how to manage those dependencies.

The Offeror shall describe how it plans to meet the Statement of Work (SOW) and System Specification given the limited availability of the UH-72A platform data that is prevalent on the UH-72A Commercial Off-The-Shelf (COTS) based aircraft to which the Government has little to no access. The contractor shall describe what aircraft data and software to which it has access. If applicable, the Offeror must include signed and dated binding agreements for that data and software, and describe solutions for each element of data to which it does not have access.

L.10.6.2 Sub-Factor 1.2: Government Purpose Rights and Technical Data Package

The Offeror shall confirm that all new software and technical data will be provided to the Government with GPR. Additionally, the Offeror shall confirm it will provide to the Government GPR for the Offeror's existing software and technical data used from previous efforts, programs or contracts if applicable. Additionally, the Offeror shall confirm it will provide to the Government GPR for any existing proprietary software or technical data that is modified under this effort to include any modified software or technical data from any other source such as but not limited to any subcontractors or suppliers.

Additionally, the Offeror shall describe their plan to emulate the UH-72A Operational Flight Program (OFP) if the Offeror is unable to acquire the actual aircraft OFP and shall provide full GPR for their OFP emulation. The language of the Offeror's GPR shall be unambiguous in its description of the GPR provided such that it is clear that there are no limitations placed on the delivered GPR for their trailerized SFTS solution.

L.10.6.3 Sub-Factor 1.3: Facility, Personnel, and Schedule Management

The Offeror shall describe their approach for managing the UH-72A SFTS effort. This description shall address the management process as well as all resources, facilities, equipment, and personnel that will be involved in completing the tasks described in the UH-72A SFTS SOW and called for in the SFTS system specification. **This description shall also include a detailed Integrated Master Schedule (IMS) for CLINs 0001, 0003, 0005, 0007, 0009, 0011, 0013, and 0015.** This shall include the task descriptions provided in proposed Integrated Master Schedule (IMS) which shall show all major milestones and their interdependencies. The Offeror's IMS shall be provided in a Microsoft Project 2007 file. It shall also be provided as a portable document format (PDF) file. The Offeror's proposed plan shall describe how the Interim Contractor

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Support (ICS) requirements outlined in the SOW shall be achieved to include the manpower needed to achieve these requirements in a timely and complete manner.

L.10.7 Glossary – Volume II

The glossary containing all abbreviations and acronyms used, with an explanation for each does not count against the page limitation for the Technical volume.

L.10.8 Binding Agreements

The Offeror shall provide separate signed and dated binding agreement(s) that clearly identify the software and/or technical data being used and affirmation from the rights owner that it is providing the Government with GPR.

The Offeror shall include copies of all binding agreements necessary for access, use, reproduction, and modification of any proprietary or licensed software or technical data. These binding agreements shall clearly describe what software and technical data is being provided to the Government and any terms or conditions. Where the Offeror's solution necessitates an affirmation of GPR under Binding Agreement(s), failure to provide Binding Agreement(s) in the Technical volume will make the Offeror non-responsive to Technical Sub-Factor 1.2 and ineligible for award.

L.11 Cost/Price – Volume III

L.11.1 Volume III General Instructions

Offerors shall the fill-in line item pricing at Section B of the Model Delivery Order. A copy of the completed Model Delivery Order shall be submitted in the Cost/Price - Volume III at Appendix A.

L.11.2 Content1 of Price - Volume III

Cover and Title Page

Table of Contents

Price Volume Summary

Defense Contract Management Agency (DCMA) & Defense Contract Audit Agency (DCAA) Points of Contact

Subcontract List(s) of Competitors

Justification for Sole Source Subcontract(s)

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Documentation Regarding Status of Offeror's Accounting System
Documentation Regarding Status of Subcontractor(s) Accounting System
Progress Payment Provisions
Modified SF 1408 Checklist(s) for Prime/Subcontractor(s)
Financial Responsibility Documentation
Appendix A: Copy of UH-72A SFTS Model Delivery Order

L.11.3 Title Page – Volume III

A Title Page shall clearly marked as to volume number, title, copy number, solicitation identification and the Offeror's name: apply all appropriate markings including those prescribed in accordance with FAR 52.215-1(e), Restriction on Disclosure and Use of Data, and FAR Subpart 3.104-4, Disclosure, Protection, and Marking of Contractor Bid or Proposal Information and Source Selection Information.

L.11.4 Table of Contents - Price Volume III

The Table of Contents shall list all documents contained in the Price volume.

L.11.5 Price Volume Summary

The Price Summary shall describe all relevant material facts and their effect on the Offeror's price; in a manner that is accurate, complete and clearly demonstrates its relationship to performance of the SFTS requirements; which, a prudent buyer and seller would reasonably expect to affect negotiations.

**L.11.6 Defense Contract Audit Agency (DCAA) & Defense Contract Audit Agency (DCAA)
Points of Contact**

The Offeror shall submit contact information (name, telephone number and email address) for their cognizant Defense Contract Management Agency (DCMA) Administrative Contracting Officer (ACO) and cognizant Defense Contract Audit Agency (DCAA) supervisory auditor. If the Offeror is not assigned to DCMA for contract administration or is not assigned to DCAA for contract audit, the Offeror will identify its cognizant federal agency or agencies (and include the individual contact information).

L.11.7 Documentation Regarding Status of Offer's Accounting System

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The Offeror will provide documentation regarding the status of their accounting system. The Offeror shall submit a copy of the most recent ACO letter regarding the status of their accounting system. In addition the Offeror shall provide the most current DCAA audit report commenting on the status of their accounting system. If the Offeror's accounting system was disapproved or deemed to be not adequate, the Offeror will identify all deficiencies along with steps taken, or to be taken, to correct the deficiencies and a timeline to include audit by the cognizant audit agency after corrective action has been implemented. If the Offeror's accounting system has not been audited within the past three years, or has never been audited by their cognizant federal audit agency, Offeror will so state.

L.11.8 Progress Payment Provisions

For all subcontracts that are cost reimbursable, incentive type, time & material, or fixed price with progress payment provisions (but only if the Prime contract contains progress payment provisions), the Offeror shall submit the following:

- a. A list of all proposed subcontracts. The list will include the company name and their address. The list will also indicate the "type" (T&M, Cost, etc.) for each listed subcontract.
- b. The list will also include subcontractor contact information (name, telephone number and email address) for their cognizant DCMA ACO and cognizant DCAA supervisory auditor. If the subcontractor is not assigned to DCMA for contract administration or is not assigned to DCAA for contract audit, the Offeror will identify the subcontractor's cognizant federal agency or agencies (and include the individual contact information).
- c. A copy of each subcontractor's most recent ACO letter regarding the status of their accounting system. If that letter is more than a year old and the subcontractor has a more current DCAA audit report commenting on the status of their accounting system, a copy of that report will also be submitted. If a subcontractor's accounting system is disapproved or not adequate, the Offeror will identify all deficiencies along with steps taken, or required to be taken, to correct the deficiencies and a timeline to include audit by the cognizant federal audit agency after corrective action has been implemented. If a subcontractor's accounting system has never been audited by its cognizant federal audit agency, the Offeror will so state and the Offeror will provide the results of its review of the subcontractor's accounting system (Standard Form 1408, or equivalent).

L.11.9 Modified SF 1408 Checklist

The Offeror shall complete and return the attached "Modified SF 1408 Checklist" as part of its Price volume.

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Modified SF 1408
Checklist.doc

L.11.9.1 For those subcontractors required to have an adequate or approved accounting system, the Prime Offeror's Price volume will contain either:

(1) a copy of the DCMA and/or DCAA documentation clearly stating the subcontractor's accounting system is adequate or approved, or

(2) a copy of the subcontractor's completed Modified SF 1408 Checklist with the documented results of the Prime Offeror's evaluation of the subcontractor's accounting system.

L.11.9.2 If the most recent DCMA and/or DCAA documentation shows the subcontractor's accounting system is not adequate, the subcontractor will provide its planned corrective action with a timeline. That document and the Prime Offeror's evaluation will be made part of the Prime Offeror's Price volume.

L.11.10 Appendix A: Copy of UH-72A SFTS Model Delivery Order

The Offeror shall provide prices for each contract line item number (CLIN) in Section B including Options. No Cost/Price information shall be included in any volume other than the Pricing Volume and the Model Delivery Order submitted in the Administrative Information – Volume I.

SECTION M - SOURCE SELECTION EVALUATION CRITERIA

M.1 Basis for Award

M.1.1 This is a best value source selection using the trade-off process, conducted to provide STOC II Lot II contractors Fair Opportunity in accordance with (FAR Subart 16.505, as supplemented by the Defense Federal Acquisition Regulation Supplement (DFARS), Army Federal Acquisition Regulation Supplement (AFARS), and the Department of Defense (DoD) Source Selection Procedures, and Army Source Selection Supplement (AS3), 21 December 2012. These regulations are available electronically at the FAR Site, <http://farsite.hill.af.mil>.

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M.1.2 The Government will base the source selection decision upon an assessment of Technical and Cost/Price. A DO may be awarded under STOC II to the Offeror who is deemed responsible in accordance with FAR Subpart 9.1, as supplemented, whose proposal conforms to the solicitation's requirements and is determined, based upon the evaluation Factors and Sub-Factors, to represent the best value to the Government. The Source Selection Authority (SSA) will base the source selection decision upon an integrated assessment of proposals against all source selection criteria in the solicitation (described below).

M.1.3 The Government intends to evaluate proposals and award a contract without discussions with Offerors. However, the Government reserves the right to enter into discussions at the sole discretion of the PCO. If discussions are to be conducted, the PCO will establish a competitive range comprised of all of the most highly rated proposals, based upon the ratings of each proposal against all evaluation Factors and Sub-Factors. The decision to establish a competitive range will be made at the sole discretion of the PCO.

M.2 Source Selection Process Flow.

The Government will perform this source selection in the following manner:

M.2.1 Step 1 – UH-72A SFTS Proposal Submission

All proposals will be received by the Contracting Officer not later than the hour and date given in the solicitation. Upon receipt of the UH-72A SFTS Proposal from Offerors the Government shall document receipt in the Summary of Proposals pursuant with FAR Subpart 15.4. The Contract Specialist will review the original proposal to ensure proposals are in compliance with the submission requirements and will maintain the disks as the control copy. The SSEB will control all copies of the Offerors' proposals and other associated data. Failure to submit all the required documentation in exactly the manner (timeliness and format) specified in the solicitation may constitute a basis for the Government to reject a proposal as non-compliant and therefore unacceptable, at the sole discretion of the PCO.

M.2.2 Step 2– Late Submission

The Government shall determine the timeliness of the Offeror's proposal submission pursuant with the Section L Submission Instructions. Late proposals submitted after 1:00 PM, EST, on 28 May 2014 shall be rejected pursuant with FAR Subpart 15.2.

M.2.3 Step 3 – Disposition of Mistakes

Evaluation Notices shall be prepared where necessary during the review of each Offeror's proposal. The SSA and PCO shall determine whether limited exchanges with the Offeror(s) are required for the purpose of eliminating minor uncertainties or irregularities in its proposal.

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Clarifications will not to be used to cure proposal deficiencies or material omissions, or otherwise revise the proposal.

M.2.4 Step 4 – Initial Proposal Evaluation

M.2.4.1 The SSEB Chairperson shall convene the Source Selection Team (SST) to commence assessment of the Offerors' proposals. Offerors' proposals shall be reviewed in the order in which they were received by the Government. Evaluators shall conduct their independent evaluations of each Sub-Factor, assign the Sub-Factor rating, and meet for team consensus discussions before moving onto the next Sub-Factor. Teams shall completely finish evaluating one Offeror's proposal, including consensus discussions, before moving onto the next proposal.

M.2.4.2 Upon receipt of proposals, evaluators will read their applicable section to gain an understanding of the level of the information and determine if errors, omissions or deficiencies exist. Major problems will be reported to the respective Factor Chairperson and the SSEB Chairperson. The SSEB Chairperson will notify the PCO and/or the Contract Specialist of any major problems.

M.2.4.3 The individual SSEB evaluators will assign the appropriate rating with the documented supporting rationale to each Factor/Sub-Factor. Each SSEB Factor Chairperson will prepare an overall narrative summary for his/her respective Factor along with recommended Factor ratings and forward them to the SSEB Chairperson and the Contract Specialist.

M.2.5 Step 5 - Initial Proposal Evaluation Report

All consensus evaluations are rolled up by the SSEB Chairperson into the Initial Proposal Evaluation Report (PER). This report will be forwarded to the Contract Specialist for review before being briefed to the SSA and shall contain the adjectival assessments for each Factor (excluding Cost) and the supporting rationale. After legal review, the SSEB Chairperson, with the support of their Factors leads will brief the SSA of the evaluation results.

M.2.6 Step 6 - Discussions

The SSA, at their discretion, will make a determination to award without discussions or enter into discussions. If discussions are required a Competitive Range determination shall be documented. If discussions are conducted, the Contracting Officer and Contracting Specialist will complete all correspondence. After all consensus Evaluation Notices are reviewed by the legal office, they will be forwarded to individual Offerors for their responses. If the SSEB has additional questions based upon the responses, they will be reviewed by the legal office and again forwarded to the Offerors

M.2.7 Step 7 – Competitive Range

If completion of a Competitive Range determination by the PCO is necessary, Offerors not considered by the SSA to be among the most highly rated proposals will be considered outside

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the competitive range, will be eliminated from further consideration, and the Offeror(s) will be so informed.

M.2.8 Step 8 – Request for Final Proposal Revisions

If it is determined discussions are necessary a request for Request for Final Proposal Revisions will be made in writing to all Offerors who remain in the competitive range. A due date for all FPRs and page limits will be defined in the request.

M.2.9 Step 9 – Final Evaluation

M.2.9.1 Assuming FPRs are received as a result of a competitive range determination and conclusion of discussions, the SST shall convene and complete final evaluations. The SSEB Chairperson shall document results in the Final PER. The SSEB Chair will brief the SSA on the results of the Final PER.

M.2.9.2 If discussions are not required, initial documents of the evaluation shall become final.

M.2.10 Step 10 – Source Selection Authority Decision

M.2.10.1 SSA will make the final determination of the Offeror selected for award. The SSA in making a selection is not bound by the findings of the SSEB. The SSA is only limited in that his/her selection must have a rational basis in terms of the evaluation Factors in the solicitation and must meet all legal and procedural requirements of the evaluation process.

M.2.10.2 The SSA will document the source selection final decision in the Source Selection Decision Document (SSDD). This document shall reflect the SSA's independent judgment and comparative assessment of all the Offerors. All tradeoffs will be clearly articulated and justified. The final decision, which will be an integrated assessment based on the entire evaluation process, will be executed by the SSA.

M.2.11 Step 11 – Award Notice

After appropriate reviews of the contract file the PCO will make the award. The PCO, after appropriate legal review, will then make the award and debrief the unsuccessful Offerors(s), if requested.

M.2.12 Step 12 – Debriefings

The PCO will debrief the unsuccessful Offerors(s), if requested. Debriefings will be conducted by the PCO with the assistance of the Contract Specialist, in concert with the SSEB Chairperson, in a manner/format that will be prescribed by the PCO.

M.3 Evaluation Factors

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The award will be made based upon the best overall (i.e., Best Value) proposal that is determined to be the most beneficial to the Government, with appropriate consideration given to the two published evaluation Factors:

1. Technical
2. Cost/Price

M.4 Relative Importance of Factors and Sub-Factors

Factor 1, Technical and Factor 2, Cost/Price are equal in value. As proposal ratings tend toward equality between technical and price, price will become a more determinative factor.

Factor 1 Subfactors are equal in value.

M.5 Best Value

M.5.1 The Government intends to make one award to the Offeror whose proposal represents the Best Value to the Government. Best Value means the expected outcome of an acquisition that, in the Government's estimation, provides the greatest overall benefit in response to the requirement. Subjective judgment against objective criteria is implicit in the evaluation process. The Government anticipates awarding without holding discussions, based upon initial offers.

M.5.2 Offerors are cautioned that award may be made to other than the lowest-priced proposal if the Government determines that paying a price premium is warranted due to the evaluation of technical factors. The Government may also award to other than the highest technically rated proposal, if the Government determines that paying a price premium is not warranted.

M.6 Evaluation Approach.

M.6.1 In accomplishing duties related to the source selection process, employees of Scientific, Engineering, and Technical Assistance (SETA) firms may require access to proprietary information contained in Offerors' proposals. All SETA Contractors supporting the evaluation process are required to sign and submit a Source Selection Participation Agreement (SSPA) and statements of financial interest to the Government. These non-Government members are technical advisors and not proposal evaluators.

M.6.2 Offerors are advised that SETA Contractors may assist the Government in a support capacity throughout the performance of the UH-72A SFTS DO and/or any resulting modification to the UH-72A SFTS DO. These individuals will be authorized access only to those portions of the proposal data and discussions that are necessary for them to perform their respective duties. Such firms are expressly prohibited from competing on the subject acquisition.

M.7 Evaluation Criterion – Technical

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TO BE ELIGIBLE FOR DELIVERY ORDER AWARD, THE OFFEROR MUST ACHIEVE A TECHNICAL RISK RATING OF “LOW” OR “MODERATE” FOR THE TECHNICAL EVALUATION FACTOR AND SUB-FACTORS. A TECHNICAL RISK RATING OTHER THAN “LOW” OR “MODERATE” FOR ANY TECHNICAL SUB-FACTOR MAY RESULT IN A LESS THAN “LOW” OR “MODERATE” RISK RATING FOR THE OVERARCHING TECHNICAL EVALUATION FACTOR.

TO BE ELIGIBLE FOR DELIVERY ORDER AWARD, OFFEROR MUST ACHIEVE A RATING OF ACCEPTABLE OR HIGHER FOR THE TECHNICAL EVALUATION FACTOR AND SUB-FACTORS IN ORDER TO BE CONSIDERED (ELIGIBLE) FOR DELIVERY ORDER AWARD. OFFERORS ARE ON NOTICE THAT RECEIVING A RATING OF LESS THAN ACCEPTABLE FOR ANY SUB-FACTOR MAY CAUSE THE OVERARCHING TECHNICAL FACTOR TO BE RATED AS LESS THAN ACCEPTABLE, AT THE SOLE DISCRETION OF THE GOVERNMENT.

M.7.1 Technical - Factor 1

The Government will evaluate the Offeror’s technical approach to meet the overall requirements of the SOW and System Specification. The Government will select a Prime Contractor who develops a UH-72A SFTS training solution that is trailerized as well as provide full government purpose rights with associated Technical Data Package (TDP). The Offeror will address how to overcome the possibility of: errors, changes, and/or faulty items included in the GFI flight model. The proposed solution must also include contract management tools for the UH-72A SFTS facilities, personnel, and delivery schedules.

M.7.2 Sub-Factor 1.1 Technical Requirements and Open Architecture

The Government will evaluate the Offeror’s proposed plan for training-task-decomposition to ensure that all tasks can be trained to standard; development and manufacturing solutions that will be used to place the SFTS inside a tractor trailer, to include the ease of setup and breakdown once the trailer arrives at designated training sites, incorporation of generator capability and concept for maximizing storage capacity. Additionally, The Government will evaluate the Offerors’ proposed plan to ruggedize the system for limiting damage of the SFTS during transit between training sites.

The Government will evaluate how the design provides an open architecture to support sustainability, future modifications and expandability; and allowing for interoperability and commonality of components.

The Government will evaluate the Offeror's development, integration, and test strategy to ensure the requirements of the SOW and System Specification are met.

The Government will evaluate the Offeror’s plan to incorporate the GFI flight model into their design, as well as their integration approach for use of OneSAF and SECORE capabilities.

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Additionally, The Government will evaluate the Offeror's plan to meet the required delivery schedule using a GFI flight model that may still be in development or delivered in multiple software drops.

M.7.3 Sub-Factor 1.2 Government Purpose Rights and Technical Data Package

The Government will verify that the Offeror will provide new and modified software and a complete Technical Data Package (TDP) to the Government with full Government Purpose Rights (GPR), either new or the Offeror's existing software or technical data reused from previous efforts, programs or contracts or other sources or subcontractors.

The Government will evaluate the Offeror's plan to emulate the OFP (if the Offeror is unable to acquire tactical aircraft OFP) and provide GPR for that solution.

M.7.4 Sub-Factor 1.3 Facility, Personnel, and Schedule Management

The Government will evaluate the Offeror's approach to managing the effort, resources, facilities, equipment, and personnel that will be necessary to complete the tasks in the UH-72A SFTS SOW and System Specification, to include descriptions provided in proposed Integrated Master Schedule (IMS), showing the major milestones and their interdependencies. The Government will evaluate the Offeror's proposed IMS delivery schedule for all production units for risk and feasibility. The Government will evaluate the Offeror's IMS via a Microsoft Project 2007 file. The Government will evaluate the Offeror's proposed plan to provide manpower and responsiveness to the ICS requirements outlined in the SOW.

M.7.5 Technical Factor Definitions

Ratings for the Technical Factors and their Sub-Factors will be expressed as a single rating which includes consideration of risk in conjunction with the significant strengths, strengths, significant weaknesses, weaknesses, and deficiencies in determining technical ratings. The rating includes a Technical Rating (Table M-1) for the quality of the Offeror's technical solution for meeting the Government's requirements.

M.7.5.1 Technical Ratings

Technical evaluations shall utilize the ratings listed in Table M-1 below.

Table M-1 Technical Ratings		
Color	Rating	Description
Blue	Outstanding	Proposal meets requirements and indicates an exceptional approach and understanding of the requirements. Strengths far outweigh any weaknesses. Risk of unsuccessful performance is very low.
Purple	Good	Proposal meets requirements and indicates a thorough approach

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		and understanding of the requirements. Proposal contains strengths that outweigh any weaknesses.
Green	Acceptable	Proposal meets requirements and indicates an adequate approach and understanding of the requirements. Strengths and weaknesses are offsetting or will have little or no impact on contract performance. Risk of unsuccessful performance is no worse than moderate.
Yellow	Marginal	Proposal does not clearly meet requirements and has not demonstrated an adequate approach and understanding of the requirements. The proposal has one or more weaknesses which are not offset by strengths. Risk of unsuccessful performance is high.
Red	Unacceptable	Proposal does not meet requirements and contains one or more deficiencies. Proposal is not awardable.

M.7.5.3 Key Evaluation Terms and Definitions

Deficiency. A material failure of a proposal to meet a Government requirement or a combination of significant weaknesses in a proposal that increases the risk of unsuccessful contract performance to an unacceptable level.

Strength. An aspect of the Offeror’s proposal that has merit or exceeds specified performance or capability requirements in a way that will be advantageous to the Government during contract performance.

Significant Strength. An aspect of the Offeror’s proposal that appreciably enhances the merit of the proposal or appreciably increases the probability of successful contract performance.

Weakness. A flaw in the proposal that increases the risk of unsuccessful contract performance.

Significant Weakness. A flaw in the Offeror’s proposal that appreciably increases the risk of unsuccessful contract performance.

M.9 Evaluation Criteria – Cost/Price

The Government will evaluate the Offeror's proposed price in accordance with FAR Subpart 15.404-1. The Government will add all Firm Fixed Priced CLIN/SLIN prices including Options to arrive at a Total Evaluated Price (TEP), with the exception of CLINs 0017, 0018 and 0019. The Government will not include line items described as NSP in the overall price evaluation.

The TEP will be the Price used in the Government’s “best value” Cost-Technical tradeoff to select the awardee for this DO. Those items denoted as "Option" in the solicitation, Section B,

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will be placed into the DO as Options. Evaluation of Options shall not obligate the Government to exercise such Options.

Line items described as T&M will not be included in the overall price evaluation and Offerors are not required to price these items at this time. The T&M rates included on the STOC II basic contract will be incorporated in the DO. If Offerors determine that additional labor categories and rates not included in the current STOC II contract are necessary for the execution of the UH-72A DO, Offerors must include them in their Price proposal. Offerors are encouraged to submit discounted rates if they choose to do so. Offerors are advised that the proposed rates will be incorporated into the subject DO and binding throughout the life of the DO.

NOTE: No cost/price information shall be included in the technical or administrative volume