



Foreign Military Sales (FMS)

John Daniele

Deputy Customer Support Executive

CSG



TRAINING & SIMULATION INDUSTRY SYMPOSIUM 2008

2007 TSIS Scorecard



| <u>Country</u> | <u>Requirement</u> | <u>Status</u> |
|----------------|-----------------------|---|
| Iraq | Foreign Weapons | Mi-17 awarded; CVS On-Hold |
| SANG | CACTF | Inshallah |
| Kuwait | MOUT Training | Unknown |
| Bahrain | Constructive Sim | Planning Case for OneSAF |
| Egypt | Armor Trng Devices | Source Directed |
| Jordan | MILES | Source Directed |
| Korea | WARSIM | On-Going Discussions |
| Philippines | CTC | Unknown |
| El Salvador | Mortar Trainer & CFFT | Mortar Source Directed; CFFT Awarded |
| Colombia | T-BOS & IEDES | Unknown |
| Ukraine | MOUT Training | Unknown |
| Slovenia | MATCH & EST | Unknown |

Afghan Training Device Procurement



Description:

Awaiting Letters of Request (LOR) to acquire HEAT, Marksmanship Trainers and Range Equipment for the Afghan Forces.



Acquisition Strategy

Awaiting LOR

Funding

~\$10M+

Annual Afghanistan Security Forces Fund (ASFF)

Point of Contact

Name: Mark Pye
Phone: (407) 384-5114
Email: mark.pye@us.army.mil

Milestones

| | | |
|-----------------------|-----------------------|-------------------|
| TBD ▲ | TBD ▲ | TBD ▲ |
| Establish FMS Case | Implement FMS Case | Award Contract |

Iraqi Defense Forces MI-17V5 Simulator



Description:

Procure a Mi-17 Level 5 Flight Training Device (FTD) for the Iraqi Air Force. Actual FAA certification will not be required. Operator and maintenance manuals, written in English, and spare parts to support the device for one full year beginning at the Ready for Training (RFT) date, will be procured concurrent with the FTD. Contractor Logistics Support (CLS), for both maintenance and supply, will also be procured for a period of one year. Delivery of the device directly to Iraq will be accomplished by commercial transportation at contractor's expense. Options for one additional device and one additional year of CLS will be part of the initial contract.



Acquisition Strategy

Full and Open Competition.

Funding

NTE \$4.2M

Iraqi Armed Forces Funded

Point of Contact

Name: Mark Pye

Phone: (407) 384-5114

Email: mark.pye@us.army.mil

Milestones

1st Qtr FY 09



RFP

2nd Qtr FY 09



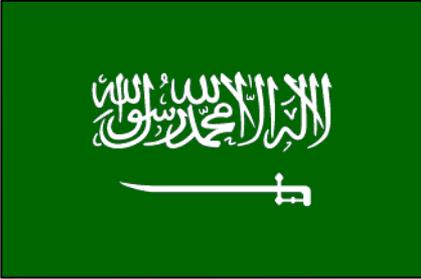
Contract
Award

Royal Saudi Land Forces CTC



Description:

The Royal Saudi Land Forces desire to build 2 CTCs, one in Tabuk run by the Armor Corps and one in Khamis Mushait run by the Infantry Corps. There are additional plans for a third CTC in Taif run by the RSLF. More information to be provided upon receipt of Letter of Request.



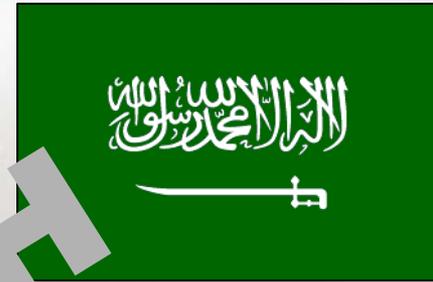
| Acquisition Strategy | Funding | | |
|--|--|--|--|
| Awaiting LOR | TBD | | |
| Point of Contact | Milestones | | |
| Name: Tab Bryant Phone: (407) 384-3726 Email: tab.bryant@us.army.mil | 3 rd Qtr FY 08  Pricing and Availability | TBD  Establish FMS Case | TBD  Implement FMS Case |

Saudi Arabia National Guard CACTF



Description:

Saudi Arabia National Guard desires to construct two instrumented CACTF sites, one non Live Fire and one Live Fire, in various locations in the Kingdom of Saudi Arabia. One of these sites will also include an Urban Assault Course, Breach Facility, Shoot House and Indoor Shooting Range.



Acquisition Strategy

Awaiting LOR

Funding

\$1.3M for Site Design
\$25M for Site Construction
\$15M for Site Instrumentation

Point of Contact

Name: Tab Bryant
Phone: (407) 384-3726
Email: tab.bryant@us.army.mil

Milestones

| | | |
|---------------------------|----------------------------|-------------------------------|
| 2 nd Qtr FY 09 | 3 rd Qtr FY 11 | 3 rd Qtr FY 12 |
| ▲ | ▲ | ▲ |
| Complete Design | Complete Site Construction | Complete Site Instrumentation |

Egypt Combat Training Center



Description:

Egypt desires to have an additional Combat Training Center built. More information to be provided upon receipt of Letter of Request.



Acquisition Strategy

Awaiting LOR

Funding

TBD

Point of Contact

Name: Tab Bryant
Phone: (407) 384-3726
Email: tab.bryant@us.army.mil

Milestones

| | | |
|-----------------------|-----------------------|-------------------|
| TBD ▲ | TBD ▲ | TBD ▲ |
| Establish FMS Case | Implement FMS Case | Award Contract |

Lebanon UH-1 Flight Simulator



Description:

Lebanon is interested in obtaining one of the U.S. Army's UH-1 Flight Simulators under the Excess Defense Articles (EDA) program, with training and logistical support. Additionally, they will need to upgrade an existing facility or build a new one for the simulator.



Acquisition Strategy

TBD

Funding

\$1.9M

Point of Contact

Name: Tab Bryant
Phone: (407) 384-3726
Email: tab.bryant@us.army.mil

Milestones

4th Qtr FY 08



Establish
FMS Case

1st Qtr FY 09



Case
Implementation

Spain Sniper Trainer System (STS)



Description:

The Sniper Training System is a self-contained simulation trainer for Army 5.56 mm, 7.62 mm, and .50 caliber sniper weapon systems. The trainer is lightweight, low cube, day or night capable, and Requires no special facilities for training. Snipers train with their standard issue weapons and optical sight systems. Firing is simulated by a weapon Mounted, eye-safe laser. The sniper or instructor receives instant feedback Via the computer monitor.



Acquisition Strategy

TBD

Funding

\$200,000

Point of Contact

Name: Bill Monroe
Phone: (407) 384-5269
Email: william.j.monroe@us.army.mil

Milestones

4th Qtr FY 09
▲
Case
Implementation

TBD
▲
Contract
award

Dominican Republic Laser Marksmanship Training System



Description:

United States Army South (USARSO) is looking to improve rifle marksmanship in the Dominican Republic. The Laser Marksmanship Training System (LMTS) appears to support this requirement. USARSO is planning to demonstrate LMTS in the Dominican Republic in August 2008. Initial requirement is to support six brigades.



Acquisition Strategy

TBD

Funding

TBD

Point of Contact

Name: Patricia Younce
 Phone: (407) 384-5528
 Email: patricia.younce@us.army.mil

Milestones

| | | |
|-----------------------|-----------------------|-------------------|
| TBD ▲ | TBD ▲ | TBD ▲ |
| Establish FMS Case | Implement FMS Case | Award Contract |