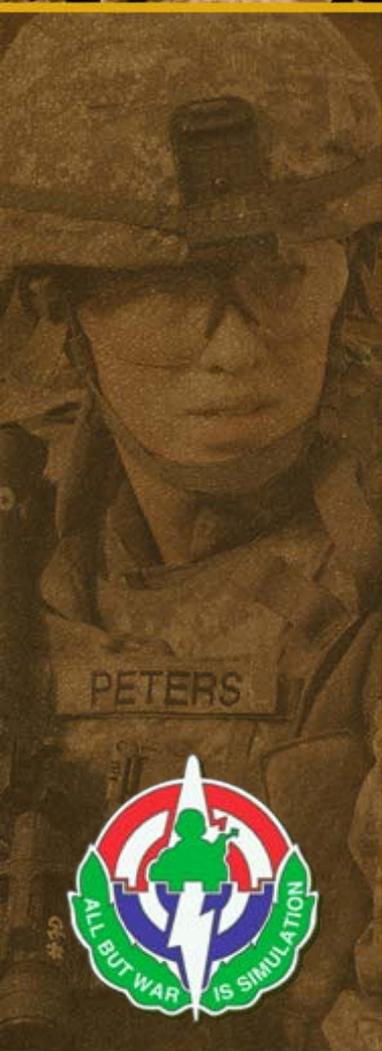


TRAINING & SIMULATION INDUSTRY SYMPOSIUM

June 18 & 19, 2008 • Rosen Centre Hotel • Orlando, FL





Mr. Randy Edney
Associate Director for
Small Business Programs
Small Business Office

TRAINING & SIMULATION INDUSTRY SYMPOSIUM 2008

FY08 Small Business Goals



- SB 19.0%
- SDB 8.0%
- WOSB 2.8%
- HUBZone 0.5%
- SDVOSB 1.5%
- HBCU/MI 5.0%

FY08 Subcontracting Goals



<input type="checkbox"/> SB	47.0%
<input type="checkbox"/> SDB	7.0%
<input type="checkbox"/> WOB	5.0%
<input type="checkbox"/> HUBZone	3.0%
<input type="checkbox"/> VOSB	3.0%
<input type="checkbox"/> SDVOSB	3.0%

Small Business Set-aside Programs



- ❑ Small Business
- ❑ Small Business Administration Sec 8(a)
- ❑ Service Disabled Veteran-Owned Small Business HUBZone

PROGRAM FOCUS



- ❑ Develop small business program that promotes maximum opportunities for small businesses including all subcategories
 - Early involvement in acquisition process
 - Interaction with key PEO STRI staff and customers
 - Develop and make available acquisition forecast and other small business information

PROGRAM FOCUS



- ❑ Develop performance initiatives and promote continuous improvement
 - Internal and external customer feedback
 - New ideas – encourage initiatives and innovative solutions
 - Rewards and recognize star performers

PROGRAM FOCUS



- ❑ Direct targeted outreach efforts to identify small businesses and HBCU/MIs
 - Conferences
 - Workshops
 - Trade Fairs
 - Seminars

- ❑ Small Business Subcontracting Program
 - Small Business Liaison Officer
 - Subcontracting Reviews
 - Monitor enforcement
 - Reporting



PEO STRI

MISSION FIRST ★ PEOPLE ALWAYS

ARMY STRONG.