



TRAINING & SIMULATION

INDUSTRY SYMPOSIUM



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AGENDA



- Vision & Mission
- Business Statistics
- Warfighter Field Operations Customer Support (FOCUS)
- STRI Omnibus Contract (STOC II)
- Systems Engineering & Technical Assistance (SETA)
- Initiatives
- Current Challenges

Vision & Mission



Vision: Serve as an Acquisition Center of Excellence that focuses on customer satisfaction; promotes innovative and flexible business practices, calculated risk-taking, empowerment, and partnering with industry; and, emphasizes diversity in the workforce and professional development.

Mission: Provide sound business advice and tailored contracting & acquisition solutions to acquire a variety of products/services managed by PEO STRI in support of the U.S. Army and the Nation.

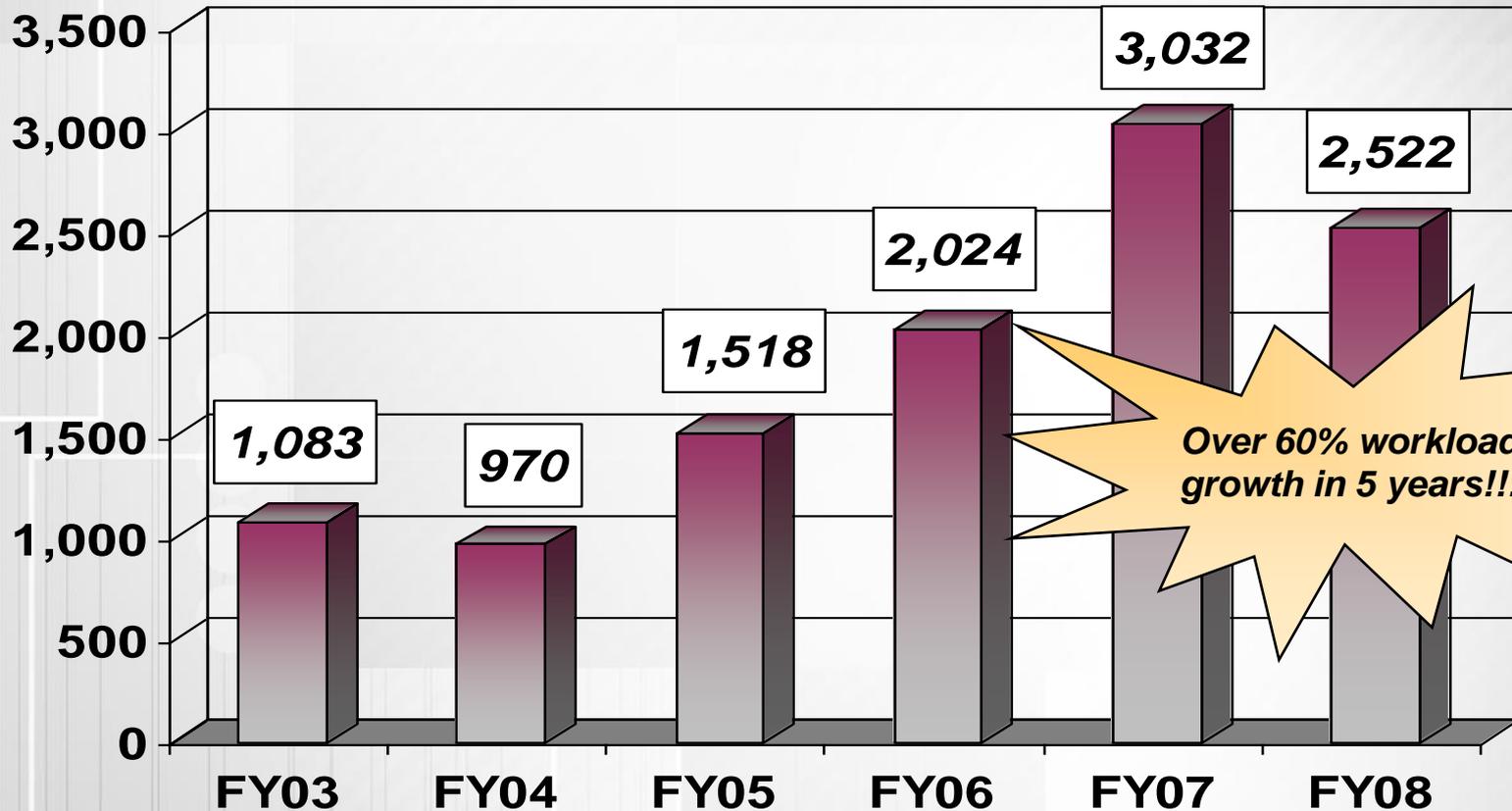


Business Statistics

(1 of 2)



of Contracting Actions



Over 60% workload growth in 5 years!!!

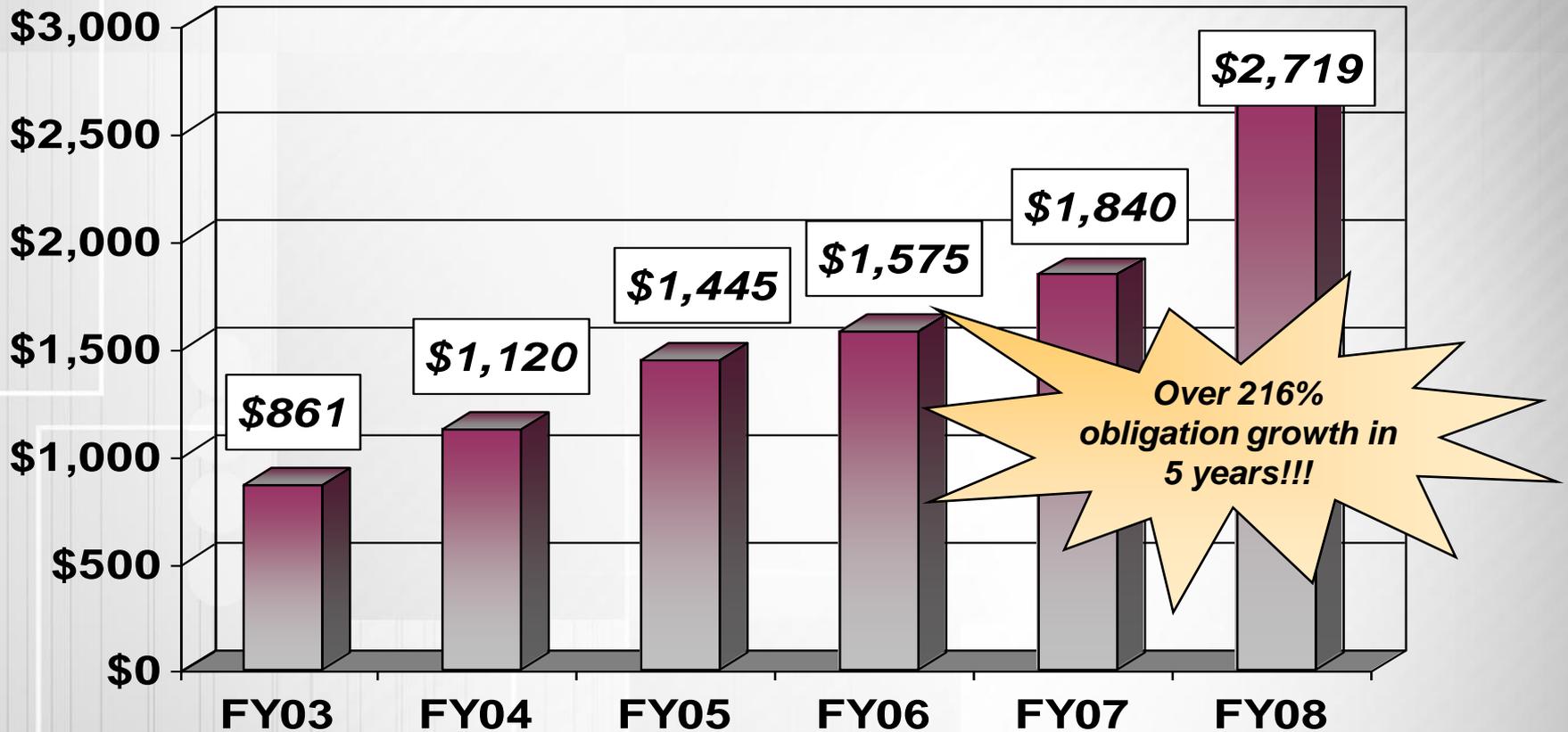


Business Statistics

(2 of 2)



Obligations in \$M





Warfighter FOCUS



- Warfighter FOCUS awarded 5 June 2007
- Raytheon
- ID/IQ contract:
 - Provides for operations, maintenance, systems integration and engineering support services for the Army's live, virtual and constructive training systems at combat training centers, home stations and in theater
 - Ordering period through 30 April 2017
 - Ceiling of \$11.2B
- Fully integrates the live, virtual and constructive training operations and support systems at Army installations worldwide
- Creates the potential for efficiencies within the Army



STOC II



- Awarded on 27 Jan 09
- Indefinite Delivery-Indefinite Quantity (ID/IQ) contract
- Multiple awardees:
 - 144 companies were awarded contracts
 - Two Lots awarded:
 - Lot I: Full and Open (includes small businesses)
 - Lot II: Restricted (small business only)
- Ordering Period:
 - 2009 – 2018
- \$17.5B ceiling (total IDIQ)
- Multiple contract types
- Ombudsman procedures

SETA



- Anticipated award in FY09
- 100% Small Business Set-Aside
- ID/IQ contract:
 - Non-personal support services for program management, planning, design, development, engineering, implementation, procurement, logistics, evaluation, sustainment, operations and support, acquisition and ancillary services to PEO STRI and other federal agencies worldwide
 - Ordering period through FY 2014
 - Ceiling of \$247M
- Performance based structured for a total solution
- Creates the potential for efficiencies
- Contractor staffing leverage:
 - Standardization of contract administration across PEO STRI

ON GOING PROCUREMENT

Initiatives



- Semi-annual Industry/PEO STRI Acquisition Center Senior Leader Forum
- Intern Rotation Program w/external customers (TACOM, etc...)
- STOC II Contractor Opportunity System (COS)
- Organizational Review (Cost/Price Team, etc...)

Current Challenges



- Significant Competition/Attrition among agencies for/of 1102 expertise:
 - Demand for 1102s is greater than supply Executing programs at record level
 - Senior workforce (10% eligible to retire today)
 - Large Intern population (we are growing the bench!)
- Executing programs at record level/pace
- Continuing growth (AAE Policy Memo)
- Relatively a “New” organization = working to establish and institutionalize internal policies , processes & procedures
- Provide responsive and efficient acquisition services in support of operational requirements
- Anticipate additional oversight requirements at OSD & HQDA level