

PEO STRI



Ginger Rosacia

Source Selection Advisory Team Lead and Contracting Officer



- Communications with Industry
 - Are improving!

- Best Value
 - Trade-Off
 - Lowest Price Technically Acceptable (LPTA)
 - Awards from Oct 2011 through May 2012

FY11—CURRENT (May 2012) BEST VALUE STATS

		Based on no.	Based on \$\$
Tradeoff	21	78%	99% ~ (\$943 M)
Tech Superior	4	19%	
Low price	7	33%	
TS & Low Price	6	29%	
1 offer	4	19%	
LPTA	6	22%	1% ~ (14.3 M)
Total BV Awards	27		

- Source Selection Evaluation Board
 - SSA Appoints
 - All functional areas represented, user representation
 - Size of SSEB varies based on size and scope of program
 - SSAC: \$100M+, senior advisors

- Evaluation Team:
 - Members conduct SS in a secure, SS sensitive environment
 - Non-cost evaluators may not see cost/price volumes
- Process:
 - After proposals are received, a checklist is used to verify responsiveness
 - Evaluators complete an independent analysis of each subfactor
 - Team consensus chaired by Factor Lead for each subfactor, prior to moving onto next
 - Adjectival rating assessed, no numerical rating assigned
 - Legal review and PCO oversight are continuous during evaluations

Example Factor Structure

Factor →

Factor Lead
Design Approach
& Operational
Suitability

Subfactors

Subfactor Lead
System
Architecture

Subfactor Lead
Network

Subfactor Lead
Database

Subfactor Lead
Security

Elements

Hardware
Architecture

Defines what is NDI
Fabricated, NDS,
Developed,
Security support

Network
Resources

Database system
and storage

Security Architecture
for sensitive
unclassified data

Discretionary
Access Control
and external
communications

Software
Architecture

Communications
Architecture

Auto Discovery
and Fault
Detection
capabilities

Structured Query
Language (SQL)



Evaluation Process

Step 1

(Subfactor)
↓
Phase 2 Training
↓
Proposal Receipt
↓
Evaluators Conduct
Independent Evaluation

Step 2

(Subfactor)
↓
SubF Team Consensus
Facilitated by Team Lead
↓
Assign Rating

Step 3

(Factor)
↓
Team Lead Chairs
Factor Roll-Up
↓
PER

Step 4

↓
SSEB Chair Prelim.
Brief of PER to
SSAC/SSA

Step 5

↓
SSAC Final PER
Brief to SSA

Step 6

↓
BV (TO or LPTA)
decision by SSA

Step 7

↓
Peer Review by
Independent Team

- OCIs- ORGANIZATIONAL CONFLICTS OF INTEREST
 - Rely on individuals source selection participation agreements, Non-disclosure agreement
 - Clause- 5152.209-5003 and 5152.209-5004 Organizational Conflicts of Interest Representation (Services)
 - Walls built

- SSDD
 - Independent judgment of the SSA based on the evaluators' findings (or SSAC comparative analysis and recommendation)

- Peer Review
 - OSD requirement
 - Based on dollar value
 - PM's first detailed brief of SS



PCO Panel Discussion

Ginger Rosacia: PCO and SSAT Lead

Gloria Bailey: PCO, Team Lead (KOP)-PM OPS

Patti Hyland: PCO, Team Lead (KOV)-PM CATT

Pat Cole Soucy: PCO, Team Lead(KOV)-PM CATT