

PEO STRI



Mark Pye

Director, Security Assistance



FMS SNAPSHOT

Countries Supported	52
Open Cases	265
Open Requisitions	1514
Total \$ Value	\$1.93B
FY13 \$ Value	\$371M

* As of 20 May 2013



2012 TSIS SCORECARD

Country	Requirement	Status
Iraq	Special Operations Training Center	No LOR
Iraq	Flight Simulator Contractor Logistics Support	Working with USAF on Training Aviation program
Iraq	Training Devices (Tank Driver, AGTS, Marksmanship Trainer)	LOA in Offered Status for TDT & AGTS - Source Directed to LMMTS
Jordan	Rotary Wing Tactical Training Center	No LOR
Saudi (RSLF)	Medical Simulation Training Center (MSTC)	Planning case submitted. Renewed interest
Kenya	Flight Simulators	Signed LOA Awaiting funds/Implementation



2012 TSIS SCORECARD

Country	Requirement	Status
Botswana	Marksmanship Training Device	Renewed interest by USARAF Potential 1206/ACOTA in FY14
Greece	M1A1 Training Aids and Simulators	Submitted Planning Case
Serbia	MILES	Contract Awarded
Colombia	MILES	Awaiting to conduct Site Survey
Barbados (St. Lucia)	Marksmanship Trainer	Market Survey Awaiting on Country determined Sole Source



Afghanistan Air Force PC-12 Trainer

Description/Summary of Program Requirements



Afghan Air Force (AAF) desires to procure a suite of aviation training products for the PC-12/NG aircraft to include a Flight Training Device (FTD), instructional illustration boards, and cut-a-way models of major aircraft systems. All requirements may be procured simultaneously from one prime contractor.

- Contractor Logistics Support, spare parts, and training will also be procured for the training system

ACQUISITION STRATEGY	PERIOD OF PERFORMANCE	MILESTONES	
<ul style="list-style-type: none"> • TBD 	<ul style="list-style-type: none"> • Estimated 24 months from contract award excluding any Contractor Logistics Support periods 	1 st Qtr FY 14  RFP Release	4 th Qtr FY14  Contract Award
POINT OF CONTACT	FUNDING	CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)	
Organization: Customer Support Group Phone: 407-384-3773 Email: STRIIPO@peostri.army.mil	<ul style="list-style-type: none"> • CN ~ \$10M 	<ul style="list-style-type: none"> • N/A 	



Afghanistan National Army I-METT

Description/Summary of Program Requirements



Afghan National Army (ANA) desires to procure in-depth training, subject matter expertise and advisement to assist in the execution of its mission in the following areas:

- Intelligence Analysis and Reporting
- Intelligence Operations and Collection Management
- Counterintelligence
- Intelligence Support

ACQUISITION STRATEGY	PERIOD OF PERFORMANCE	MILESTONES	
<ul style="list-style-type: none"> • TBD 	<ul style="list-style-type: none"> • Estimated 12 months from contract award excluding any Contractor Logistics Support periods 	3 rd Qtr FY 13  RFP Release	4 th Qtr FY13  Contract Award
POINT OF CONTACT	FUNDING	CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)	
Organization: Customer Support Group Phone: 407-384-3773 Email: STRIIPO@peostri.army.mil	<ul style="list-style-type: none"> • ASFF ~ \$12M 	<ul style="list-style-type: none"> • N/A 	



Iraq Tank MILES Kits

Description/Summary of Program Requirements

Republic of Iraq submitted a Letter of Request (LOR) for M1A1 Abrams SA Tank MILES kits for Force-on-Force maneuver exercises and tank gunnery. The requirements include:



- Fifty (50) Instrumentable M1A1 MILES Kits
- Fifty (50) Tank Gun Signature Simulators
- Associated support equipment and services

ACQUISITION STRATEGY	PERIOD OF PERFORMANCE	MILESTONES
<ul style="list-style-type: none"> • TBD 	<ul style="list-style-type: none"> • Anticipated delivery: 4Q FY15 • CLS POP: 3 years after delivery 	<ul style="list-style-type: none"> • LOA Offered 21 March 2013 • Offer expires 5 June 2013
POINT OF CONTACT	FUNDING	CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)
<p>Organization: Customer Support Group</p> <p>Phone: 407-384-3773</p> <p>Email: STRIIPO@peostri.army.mil</p>	<ul style="list-style-type: none"> • FMF ~\$20M+ 	<ul style="list-style-type: none"> • N/A



Iraq I-MILES Tactical Vehicle System (TVS)

Description/Summary of Program Requirements

In support of Iraq's procurement of 146 M1134 Stryker Anti-Tank Guided Missile (ATGM) vehicles, PEO STRI provided pricing data for the following training devices.



- Twelve (12) Stryker I-MILES TVS Kits
- Related equipment and services
- Three (3) years in-country Contractor Logistics Support

ACQUISITION STRATEGY	PERIOD OF PERFORMANCE	MILESTONES
<ul style="list-style-type: none"> • TBD 	<ul style="list-style-type: none"> • TBD 	<ul style="list-style-type: none"> • Pricing provided April 13 • LOR under review • LOA ~ July 13
POINT OF CONTACT	FUNDING	CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)
<p>Organization: Customer Support Group</p> <p>Phone: 407-384-3773</p> <p>Email: STRIIPO@peostri.army.mil</p>	<ul style="list-style-type: none"> • FMS ~\$25M+ 	<ul style="list-style-type: none"> • N/A



Iraq – Digital Multi-Purpose Range Complex(DMPRC)

Description/Summary of Program Requirements

Iraq Armored Department expressed interest in procuring a live fire training range Complex. OSC-I submitted a draft Range Improvement information paper to the Iraq Training Directorate for consideration. OSC-I plans to demonstrate a DMPRC at Fort Benning during the Iraq Tracked Vehicle PMR (17-24 June).



ACQUISITION STRATEGY	PERIOD OF PERFORMANCE	MILESTONES
<ul style="list-style-type: none"> TBD 	<ul style="list-style-type: none"> TBD 	<ul style="list-style-type: none"> DMPRC Tour – Ft. Benning June 2013
POINT OF CONTACT	FUNDING	CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)
<p>Organization: Customer Support Group</p> <p>Phone: 407-384-3773</p> <p>Email: STRIIPO@peostri.army.mil</p>	<ul style="list-style-type: none"> FMS/FMF ~ \$15M+ 	<ul style="list-style-type: none"> N/A



Jordan – Rotary-Wing Tactical Training Center

Description/Summary of Program Requirements

Rotary-Wing Tactical Training Center, His Majesty’s personal initiative to build a Premier Center of Excellence for Special Operations Aviation Training for the Middle East. Center will train the following competencies: Escape and Evasion, Medical, Advanced weapons, Airspace Control, Aerial Gunnery, Overwater Training and Tactical training for Aviation units. Letter of Request is in development. Key contributors: Corps of Engineers, AMCOM, USASAC and PEO STRI.



ACQUISITION STRATEGY	PERIOD OF PERFORMANCE	MILESTONES
<ul style="list-style-type: none">• TBD	<ul style="list-style-type: none">• TBD	<ul style="list-style-type: none">• LOR (< 12 months)• Site Survey/Requirements Determination
POINT OF CONTACT	FUNDING	CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)
Organization: Customer Support Group Phone: 407-384-3773 Email: STRIIPO@peostri.army.mil	<ul style="list-style-type: none">• TBD ~\$30M+	<ul style="list-style-type: none">• N/A



Jordan – Medical Simulator Training Center

Description/Summary of Program Requirements

The Jordanian Armed Forces (JAF) expressed interest in a Medical Simulation Training Center (MSTC). APM MedSim provided a capabilities presentation and offered a visit to an operational MSTC to develop requirements documentation prior to submitting an LOR.



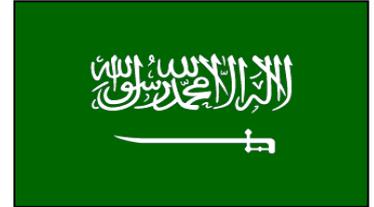
ACQUISITION STRATEGY	PERIOD OF PERFORMANCE	MILESTONES
<ul style="list-style-type: none">• TBD	<ul style="list-style-type: none">• TBD	<ul style="list-style-type: none">• US Site Visit proposed
POINT OF CONTACT	FUNDING	CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)
Organization: Customer Support Group Phone: 407-384-3773 Email: STRIIPO@peostri.army.mil	<ul style="list-style-type: none">• TBD	<ul style="list-style-type: none">• N/A



RSLF – Medical Simulation Training Center

Description/Summary of Program Requirements

Royal Saudi Land Forces (RSLF) expressed interest in four turn-key Medical Simulation Training Centers (MSTC) to include one year of Contractor Logistics Support.



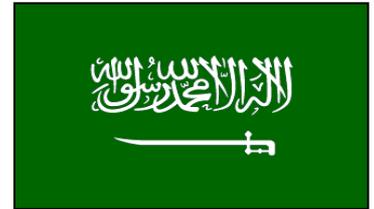
ACQUISITION STRATEGY	PERIOD OF PERFORMANCE	MILESTONES
<ul style="list-style-type: none">TBD	<ul style="list-style-type: none">TBD	<ul style="list-style-type: none">P&A providedMeeting with USMTM (May 13)LOR Pending
POINT OF CONTACT	FUNDING	CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)
Organization: Customer Support Group Phone: 407-384-3773 Email: STRIIPO@peostri.army.mil	<ul style="list-style-type: none">FMS ~\$20M	<ul style="list-style-type: none">N/A



OPM SANG– Medical Simulation Training Center

Description/Summary of Program Requirements

Saudi Army National Guard procured several Medical Simulation Training Centers (MSTC) through a direct commercial sale. During an assistance visit, they expressed interest in procuring three additional MSTCs through the FMS process.



ACQUISITION STRATEGY	PERIOD OF PERFORMANCE	MILESTONES
<ul style="list-style-type: none"> TBD 	<ul style="list-style-type: none"> TBD 	<ul style="list-style-type: none"> Assistance visit Jan 2013 LOR Pending
POINT OF CONTACT	FUNDING	CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)
<p>Organization: Customer Support Group</p> <p>Phone: 407-384-3773</p> <p>Email: STRIIPO@peostri.army.mil</p>	<ul style="list-style-type: none"> FMS ~ \$15M 	<ul style="list-style-type: none"> N/A



Kenya Flight Simulators

Description/Summary of Program Requirements

Kenya submitted a signed Letter of Offer and Acceptance for a suite of Flight Training Devices, including:



- A mix of FTDs for MD 500 series, Mi-171, SA-330G, and Harbin Z-9/Z9W helicopters
- Contractor Logistics Support, spare parts, and training will also be procured for the FTDs

ACQUISITION STRATEGY

- Use of existing STOC II, Lot I Vehicle
- Single award for all systems

PERIOD OF PERFORMANCE

- Estimated 24-30 months from contract award excluding any Contractor Logistics Support periods

MILESTONES

- Letter of Request 9 Jan 12
- RFI to Industry 21 Mar 12
- Letter of Acceptance submitted 25 May 12
- LOA signed 25 Mar 13
- RFP released ~1 Qtr FY14

POINT OF CONTACT

Organization: Customer Support Group
 Phone: 407-384-3773
 Email: STRIIPO@peostri.army.mil

FUNDING

- FMS ~\$35M
- Country waiting to provide funding after 1 Jul 13 (date coincides with their FY funding schedule)

CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)

- N/A



AFRICOM Training Devices

Description/Summary of Program Requirements

US Army Africa (USARAF) submitted an informal Request for Information (RFI) for the following training devices:



- Tactical combat casualty care mannequins and training
- Portable weapons marksmanship trainers and associated training
- CIED effects simulator and training
- Training for CIED/Route Clearance with TALONS

ACQUISITION STRATEGY	PERIOD OF PERFORMANCE	MILESTONES
<ul style="list-style-type: none"> • TBD 	<ul style="list-style-type: none"> • N/A 	<ul style="list-style-type: none"> • USARAF preparing requirements documentation • Pending LORs
POINT OF CONTACT	FUNDING	CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)
<p>Organization: Customer Support Group</p> <p>Phone: 407-384-3773</p> <p>Email: STRIIPO@peostri.army.mil</p>	<ul style="list-style-type: none"> • 1206 • ACOTA • GPOI 	<ul style="list-style-type: none"> • N/A



Serbia Training Center

Description/Summary of Program Requirements

Republic of Serbia is preparing to submit Letters of Request (LOR) for the following training systems:

- Targets (80 stationary, 2 moving Infantry, 1 moving Armor and 2 stationary Armor)
- MOUT Facility
- MedSim (Individual Combat Life Saver)
- Small Arms Tactical Trainer
- Simulation Center Hardware Support



ACQUISITION STRATEGY	PERIOD OF PERFORMANCE	MILESTONES
<ul style="list-style-type: none"> • TBD 	<ul style="list-style-type: none"> • N/A 	<ul style="list-style-type: none"> • MOUT LOA in Development • Additional LORs ~ June/July 13
POINT OF CONTACT	FUNDING	CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)
<p>Organization: Customer Support Group</p> <p>Phone: 407-384-3773</p> <p>Email: STRIIPO@peostri.army.mil</p>	<ul style="list-style-type: none"> • Global Peace Operations Initiative (GPOI) 	<ul style="list-style-type: none"> • N/A



Latvia Marksmanship Trainer

Description/Summary of Program Requirements

Latvia expressed interest in procuring three (3) Small Arms Tactical Trainers(10 lane) with foreign weapons mix. Trainer must include the following three modes of training:

- Marksmanship – initial and sustainment qualification
- Collective – Squad level training for Mission Essential Task List (METL) tasks
- Judgmental Use of Force – shoot/don't-shoot scenarios



ACQUISITION STRATEGY	PERIOD OF PERFORMANCE	MILESTONES
<ul style="list-style-type: none">• TBD	<ul style="list-style-type: none">• TBD	<ul style="list-style-type: none">• Request for Information received on 27 Apr 2013• Requirements/Determination in process• LOR ~1Q FY14
POINT OF CONTACT	FUNDING	CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)
Organization: Customer Support Group Phone: 407-384-3773 Email: STRIIPO@peostri.army.mil	<ul style="list-style-type: none">• 1206 (FY14)	<ul style="list-style-type: none">• N/A



Philippine Army MILES

Description/Summary of Program Requirements

Philippine Army expressed a desire to procure MILES IWS, to include the following:



- MILES IWS Dry Fire Trigger Devices
- MILES After Action Review System (MAARS)
- Fittings for Small Arms Transmitters (SATs) to fit M16A1 rifles/Blank Firing Adaptors for M16A1 rifles
- New Equipment Training (NET) and spare parts

<p>ACQUISITION STRATEGY</p> <ul style="list-style-type: none"> • TBD 	<p>PERIOD OF PERFORMANCE</p> <ul style="list-style-type: none"> • TBD 	<p>MILESTONES</p> <ul style="list-style-type: none"> • Planning case was submitted 2nd Qtr FY13
<p>POINT OF CONTACT</p> <p>Organization: Customer Support Group Phone: 407-384-3773 Email: STRIIPO@peostri.army.mil</p>	<p>FUNDING</p> <ul style="list-style-type: none"> • FMS ~ \$500K 	<p>CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)</p> <ul style="list-style-type: none"> • N/A



Colombia MILES

Description/Summary of Program Requirements

Colombian MILES Program has some significant maintenance/operational challenges. US MILGRP and PEO STRI are working with the Colombian Army to assist in the development of Colombia's live training requirements .



ACQUISITION STRATEGY	PERIOD OF PERFORMANCE	MILESTONES
<ul style="list-style-type: none">TBD	<ul style="list-style-type: none">24 months	<ul style="list-style-type: none">PEO STRI is coordinating a Site Survey to assist LOR development
POINT OF CONTACT	FUNDING	CURRENT CONTRACT/ORIGINAL DEVELOPER/OEM (IF RECOMPETE)
Organization: Customer Support Group Phone: 407-384-3773 Email: STRIIPO@peostri.army.mil	<ul style="list-style-type: none">FMF ~\$TBD	<ul style="list-style-type: none">N/A