



MITSEC
UPDATE

**TRAINING
& SIMULATION**
INDUSTRY SYMPOSIUM

PEO
STRI

TRAINING & SIMULATION

INDUSTRY SYMPOSIUM



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“Starting development of business objectives leading to market research on future PEO STRI training services contracts”



Business Objectives for New Training Services Contract

1. Support other federal agencies and coalition forces at war.

Includes training support requirements in SWA and other federal organizations, e.g. Veterans Administration.

2. Award contracts that are responsive to emerging and urgent requirements.

Time to place efforts on contract is always a critical issue.

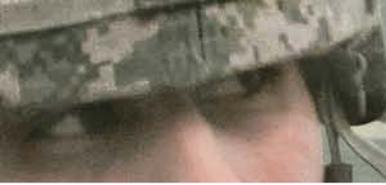
We need to be responsive as well as affordable and technically effective.

3. Ensure program stability.

Minimize disruption to ongoing efforts.

4. Ensure appropriate use of competition.

Pendulum has swung to Government run competitions.



Training Services Business Objectives

- 5. Scope to cover all current and envisioned training and related services worldwide.**

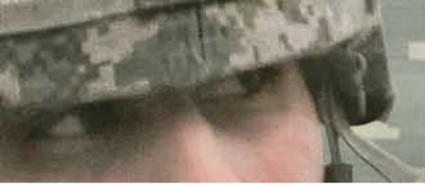
Intend to include all aspects of training services with the exception of our traditional PEO STRI Training Aids, Devices, Simulators and Simulations (TADSS) utilization, operations, maintenance and sustainment.
- 6. Enable support mission cost efficiencies.**

Goal is to find efficiencies like we have realized as a result of integrated support of TADSS under Warfighter FOCUS through cross-utilization of personnel.
- 7. Include meaningful contract incentives.**

Incentives may include cost savings sharing arrangements as well as deduction provisions as appropriate.
- 8. Maintain sufficient contractor industrial base.**

Ensures competition in the future.
- 9. Ensure opportunities for small businesses.**

Expand beyond traditional Small Business Subcontracting Plans.



What's Next & When

Nov 10: Begin market research for new services contract.

Dec 10: Provide additional information to industry and Government at IITSEC (Scope & Timeline).

Jan 11: Conduct industry day(s) as necessary.

Feb 11: Accept written “business solutions” from industry regarding business objectives in support of market research.

Feb/Mar 11: Solicit input from customers and Government subject matter experts.

Mar 11: Conduct formal one-on-one meetings with industry.

Apr/May 11: Develop formal acquisition strategy.



Questions?



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