

TRAINING & SIMULATION

INDUSTRY SYMPOSIUM



PEO STRI



Mark Pye

Director, Security Assistance



FMS FY12 SNAPSHOT

| | |
|---------------------|---------|
| Countries Supported | 52 |
| Open Cases | 155 |
| Open Requisitions | 977 |
| Total \$ Value | \$1.65B |
| FY12 \$ Value | \$435M |

* As of 30 Sep 2012



Iraq Special Operations Training Center

Description/Summary of Program Requirements

Iraq Counter Terrorism Service (CTS) desires to build a modern training facility in the Radwania Palace Complex. Training facility requirements include (but are not limited to) the following:



- Close Quarters Combat/Urban Operations Course/MOUT/Shoot house
- Intelligence Electronic Warfare Tactical Proficiency Trainer (IEWTPT)
- Route Clearance Training Services
- Medical Simulation Training Center (MSTC)
- Operational Flight Trainer (OFT)
- Ranges
- Common Driver Trainer (CDT)
- Sniper/Counter Sniper Course

| ACQUISITION STRATEGY | PERIOD OF PERFORMANCE | MILESTONES |
|----------------------|---|---|
| • TBD | • Construction of facility is anticipated between 2013 and 2015 by the Corps of Engineers | • Pending Letter of Request (LOR) & FMF funding |

- **Iraq's Counter Terrorism Service (CTS) applied for State Department approval to use the FMS process and authorization of FMF funding (6-12 month approval process)**
- **National funds are being considered as an alternative;**
- **Period of Performance ~ FY14**



Iraq Flight Simulator Contractor Logistic Spt

Description/Summary of Program Requirements

Contractor Logistic Support for ten Flight Training Devices that were previously delivered by PEO STRI. Systems are located in Kirkuk, Tikrit and Al Habanyea.



| ACQUISITION STRATEGY | PERIOD OF PERFORMANCE | MILESTONES |
|----------------------|-----------------------|-----------------------------------|
| • TBD | • 24 months | • Pending Letter of Request (LOR) |

➤ **Iraq MOD plans to submit an LOR for CLS in support of one Mi-17, two Huey II and two Bell (206) Jet Ranger simulators; USAF is working an LOR for the fixed wing simulators**

➤ **Anticipate an LOR o/a 1 Feb 2013**



Iraq Training Devices

Description/Summary of Program Requirements

Iraq expressed interest in procuring multiple Tank Driver Trainers, Advanced Gunnery Training Devices and Marksmanship Trainers. Requirements are pending Funding considerations and constraints.



| ACQUISITION STRATEGY | PERIOD OF PERFORMANCE | MILESTONES |
|----------------------|-----------------------|-----------------------------------|
| • TBD | • TBD | • Pending Letter of Request (LOR) |

- **LOA for 5 AGTS and 4 TDT's is being developed**
- **Iraq is developing an LOR for MILES equipment; anticipate MILES LOR NLT 15 Jan 2013**



Jordan – Rotary Wing Tactical Training Center

Description/Summary of Program Requirements

Rotary-Wing Tactical Training Center , His Majesty’s personal initiative to build a Premier Center of Excellence for Special Operations Aviation Training for the Middle East. Center will train the following competencies: Escape and Evasion, Medical, Advanced weapons, Airspace Control, Aerial Gunnery, Overwater Training and Tactical training for Aviation units. Letter of Request is in development. Key contributors: Corps of Engineers, AMCOM, USASAC and PEO STRI.



| ACQUISITION STRATEGY | PERIOD OF PERFORMANCE | MILESTONES |
|----------------------|-----------------------|--|
| • TBD | • TBD | • LOR (< 12 months) • Site Survey/Requirements Determination • LOA Development |

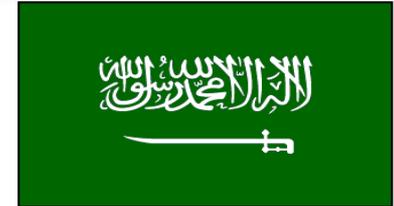
- **Consortium of industry partners have been meeting and discussing this program with the King Abdullah Design and Development Bureau (KADDB)**
- **US Embassy/Security Cooperation Office has had little or no involvement at this time**



RSLF – Medical Simulation Training Center

Description/Summary of Program Requirements

Saudi Arabia Royal Saudi Land Forces (RSLF) expressed interest in one turn-key Medical Simulation Training Center (MSTC) to include one-year of Contractor Logistic Support. Additionally, an option to procure three more MSTC's will be included.



ACQUISITION STRATEGY

- TBD

PERIOD OF PERFORMANCE

- Delivery plus twelve months

MILESTONES

- Site Survey Mar 2012
- Pricing & Availability 1 Jun 12
- RSLF Visit to FT Campbell 5-8 Jun 12
- Letter of Request ~ 1 Oct 12

- **Continued dialogue with RSLF Medical Advisors**
- **Revised Pricing & Availability Data submitted in Dec 2012**
- **Face-to-Face discussions with RSLF Medical Advisors scheduled for 14-25 Jan 2013; Letter of Request anticipated ~ 15 Feb 13**



Kenya Flight Simulators

Description/Summary of Program Requirements

Kenya requires four helicopter simulators. Platforms include: Mi-171 Hip, SA 330G Puma, MD 500 series, and Harbin Z9/Z9WE aircraft. Options being considered are for two Level 6 Flight Training Devices and two full Flight Simulators or four Level 6 Flight Training Devices.



| ACQUISITION STRATEGY | PERIOD OF PERFORMANCE | MILESTONES |
|----------------------|-----------------------|---|
| • TBD | • N/A | • Letter of Request 9 Jan 12 • RFI to Industry 21 Mar 12 • Letter of Acceptance submitted 25 May 12 |

- **LOA was restated/submitted Sep 2012**
- **LOA Offer and Expiration Date (OED) 19 Apr 2013**



Botswana Marksmanship Training Device

Description/Summary of Program Requirements

The Republic of Botswana submitted an informal Request for Information through AFRICOM for a Marksmanship Training Device.

The country requested information and pricing data for a system which can incorporate the following weapons mix: Browning High Power Pistol, 7.62mm FN, AK-47, 5.56mm SAR rifle, 9mm Uzi submachine gun, 7.62mm GPMG, 40mm AGL, .50 cal HMG, RPG-7, and 84mm Carl Gustav recoilless.

| ACQUISITION STRATEGY | PERIOD OF PERFORMANCE | MILESTONES |
|---|---|--|
| <ul style="list-style-type: none">• TBD | <ul style="list-style-type: none">• N/A | <ul style="list-style-type: none">• Information provided via email• Pending LOR |

➤ **USAFRICOM is attempting to tie requirements with GPOI/1206 funding in FY13/14**



Greece M1A1 Training Aids and Simulators

Description/Summary of Program Requirements

The Hellenic Republic intends to procure 400 M1A1 Tanks as Excess Defense Articles. We anticipate various requirements for Advance Gunnery Trainers, Tank Driver Trainers, AIMTEST, and Contractor Logistic Support.



| ACQUISITION STRATEGY | PERIOD OF PERFORMANCE | MILESTONES |
|---|---|---|
| <ul style="list-style-type: none">• TBD | <ul style="list-style-type: none">• N/A | <ul style="list-style-type: none">• Request for Information Apr 2012• Letter of Request o/a Jun 2012 |

➤ **Pricing and Availability data was provided in Jun 2012**

Description/Summary of Program Requirements



The Republic of Serbia is prepared to submit a Letter of Request (LOR) for two platoon sets of MILES equipment to support their current training requirements.

Request includes two platoon sets of non-instrumented MILES, Spares, New Equipment Training, Contractor Logistics Support and MILES for AR M21 Zastava, M249 Minimi, Sako TRG 22/42, and Zastava M-76 weapons .

| ACQUISITION STRATEGY | PERIOD OF PERFORMANCE | MILESTONES |
|---|---|--|
| <ul style="list-style-type: none"> • TBD | <ul style="list-style-type: none"> • N/A | <ul style="list-style-type: none"> • LOR Jun 2012 • LOA ~ Oct 2012 |

- **LOA implemented in Sep 2012**
- **Sources sought submitted and due 29 Nov 2012**
- **RFP due last week of Dec 2012; Contract Award ~early Mar 2013**

Description/Summary of Program Requirements



Colombian MILES Program has some significant maintenance/operational challenges. US MILGRP and PEO STRI are working with the Colombian Army to assist in the development of country's live training requirements for development of future Letter of Request (LOR).

| ACQUISITION STRATEGY | PERIOD OF PERFORMANCE | MILESTONES |
|---|---|---|
| <ul style="list-style-type: none"> • TBD | <ul style="list-style-type: none"> • 24 months | <ul style="list-style-type: none"> • LOR in 2 months |

- **PEO STRI has made several attempts to conduct a Government Site Survey of Columbia's MILES inventory**
- **PEO STRI is still pursuing a site survey early next year**

Barbados Marksmanship Trainer

Description/Summary of Program Requirements

Barbados has expressed interest in procuring a Marksmanship Trainer.



| ACQUISITION STRATEGY | PERIOD OF PERFORMANCE | MILESTONES |
|---|---|--|
| <ul style="list-style-type: none"> • TBD | <ul style="list-style-type: none"> • TBD | <ul style="list-style-type: none"> • Request for Information received on 23 May 2012 • Requirements/Determination in process |

- **US Embassy, Barbados submitted an LOR on behalf of St. Lucia, Jun 2012**
- **PM CATT/GCTT conducted a market survey/sources sought in Jul 2012; results were provided to St. Lucia in Oct 2012**
- **Awaiting St. Lucia to submit source direction to their company of choice**